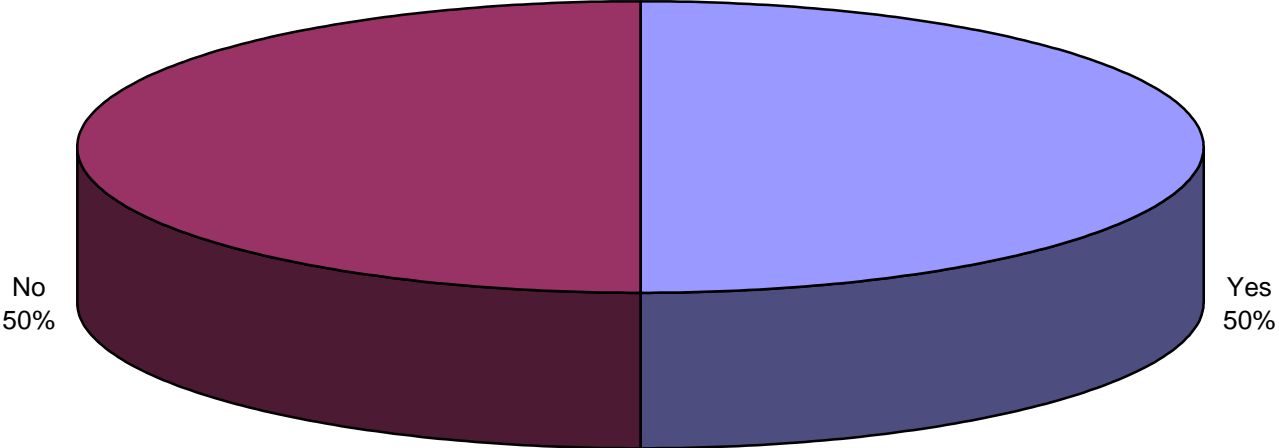
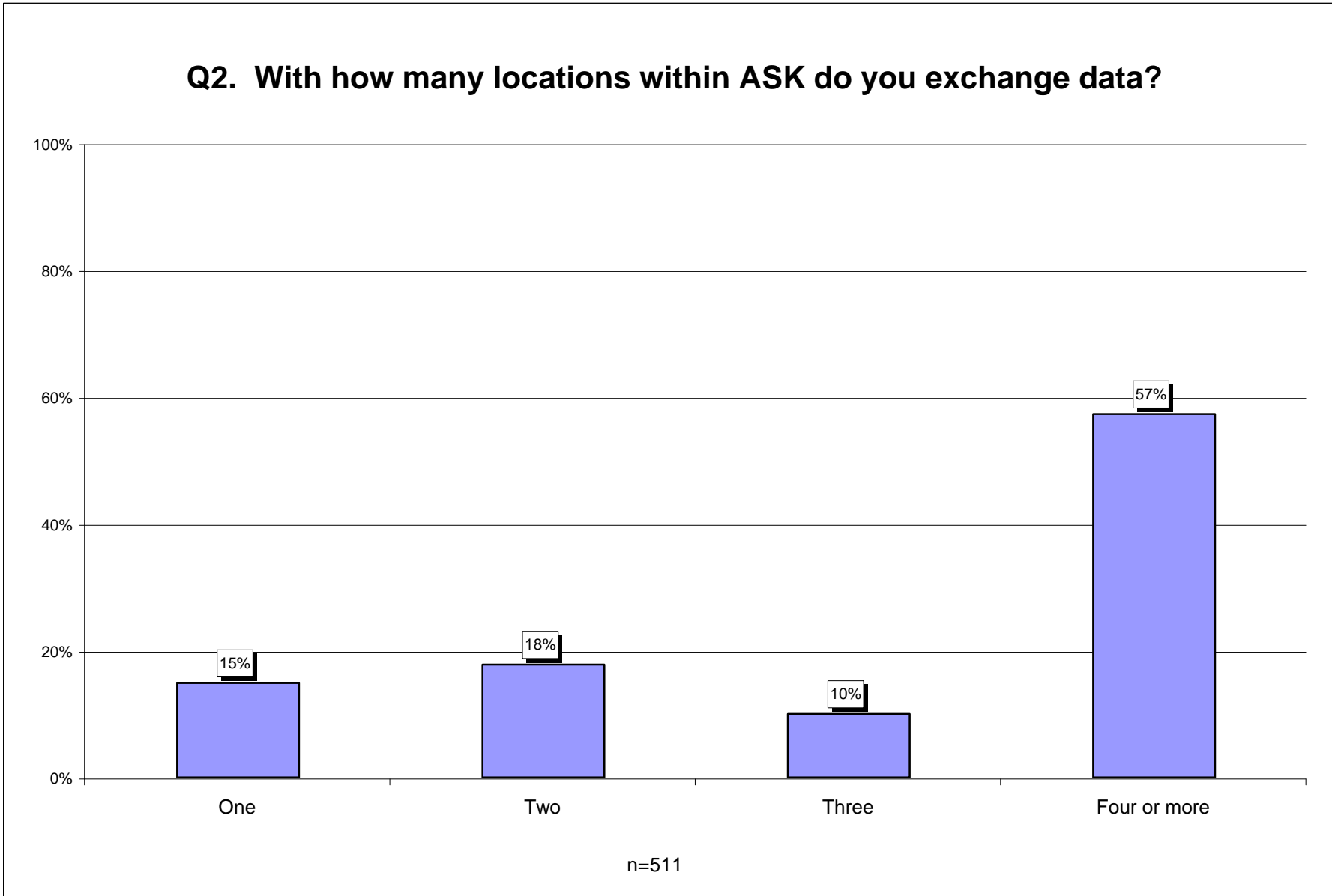


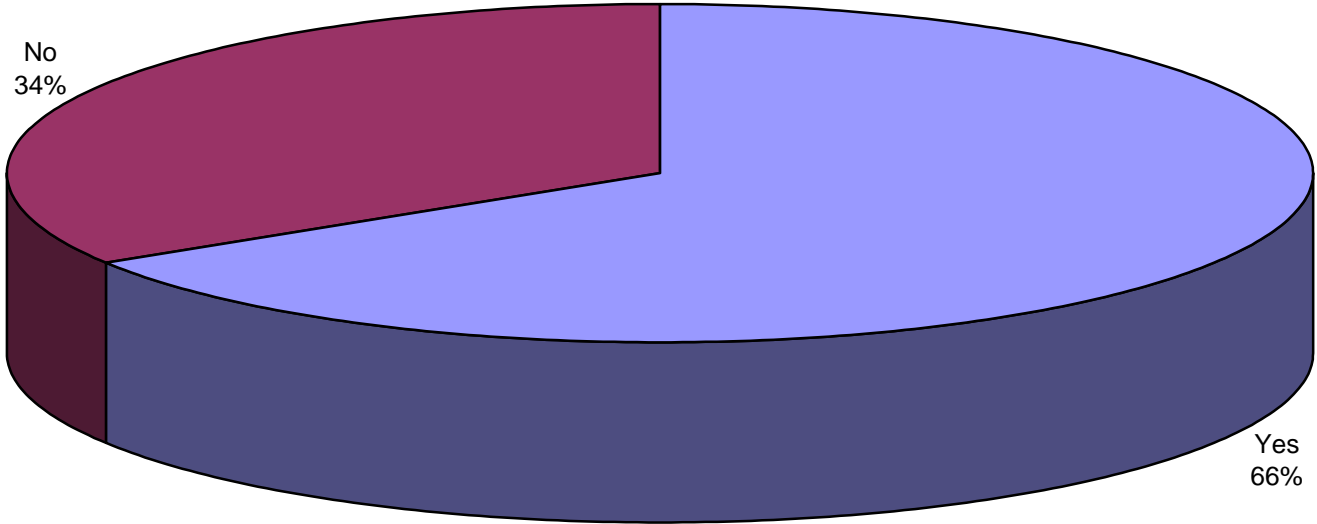
Q1. Are there locations within your county with which you exchange data?



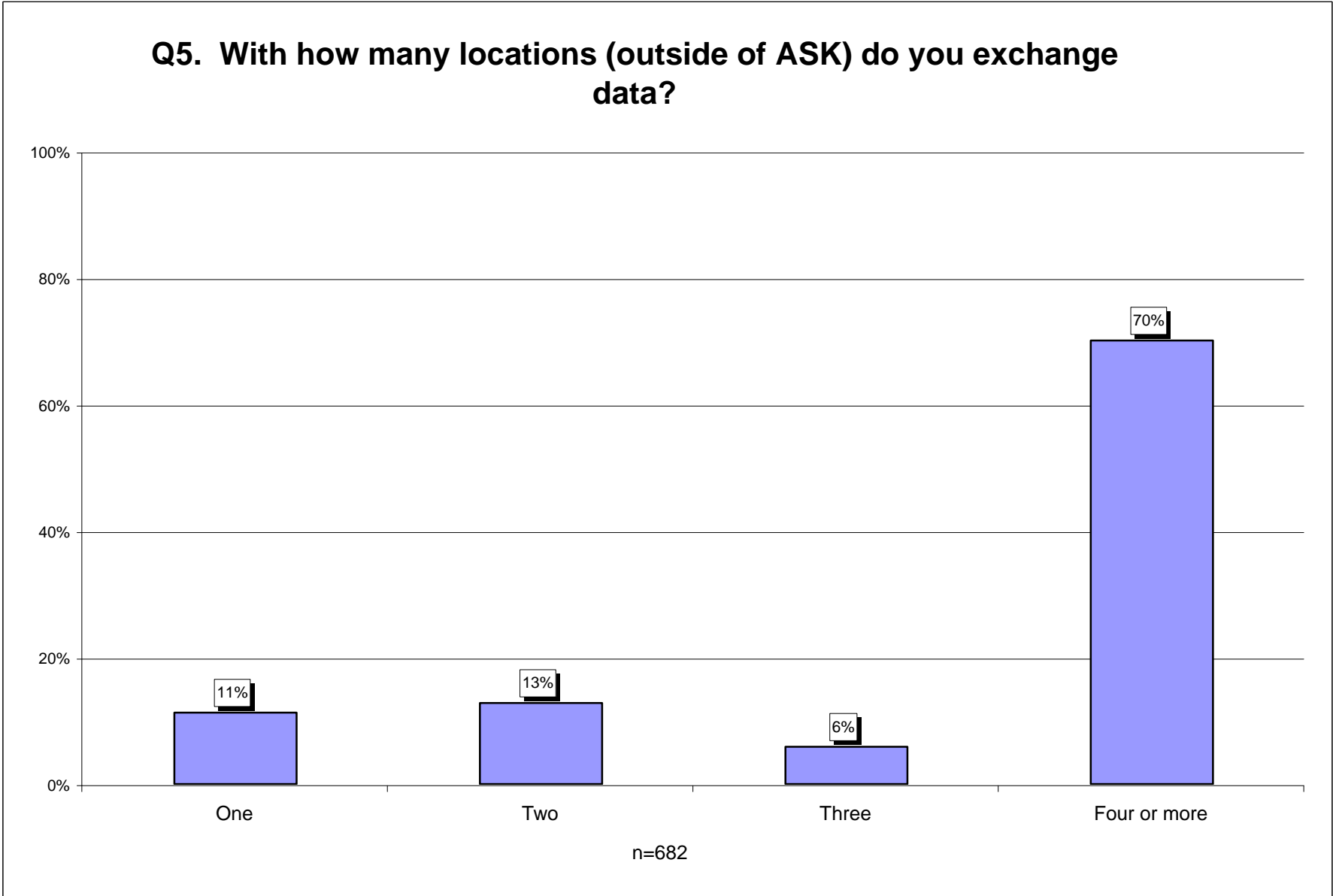
n=1052

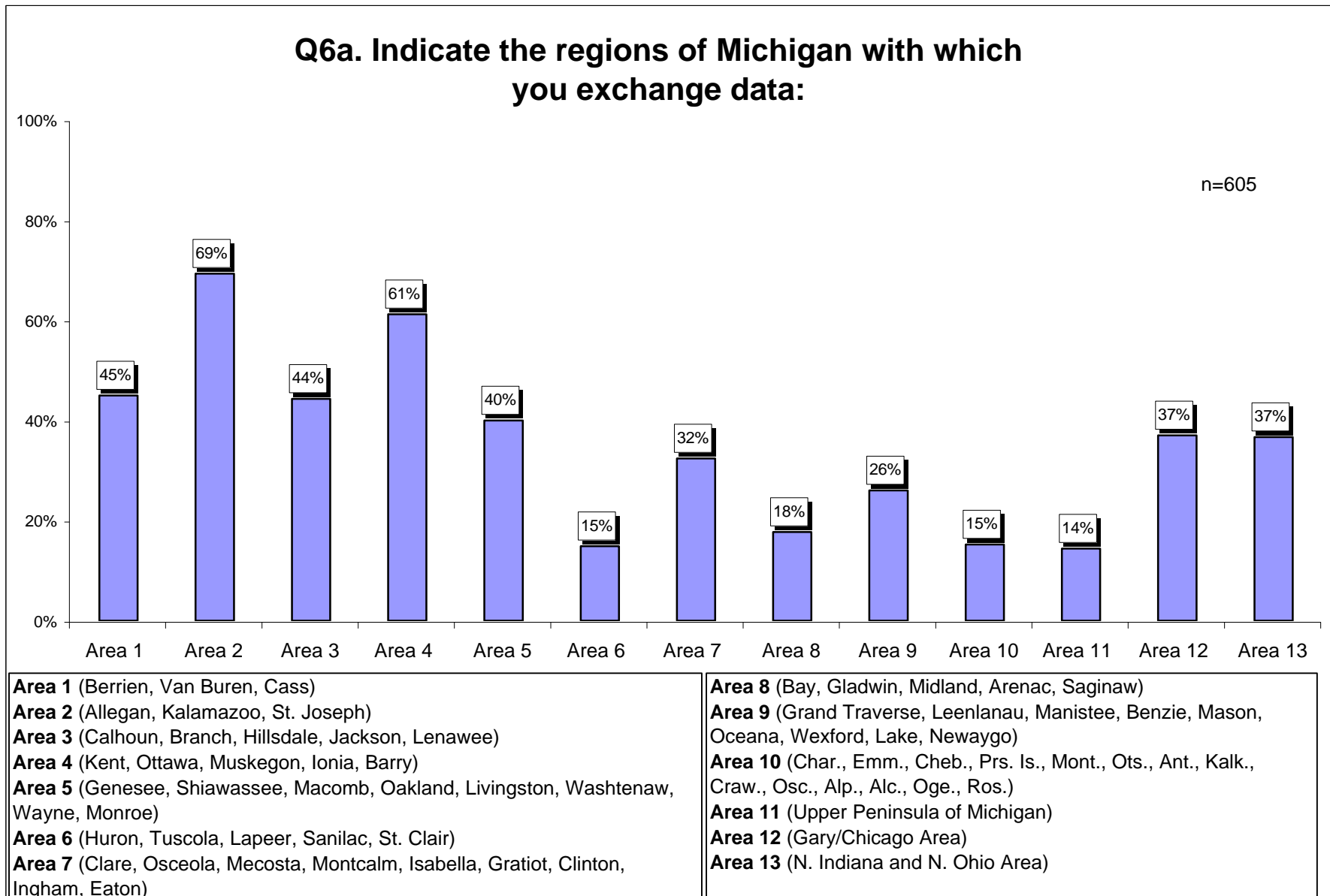


Q4. Are there locations (outside of your county) with which you exchange data?

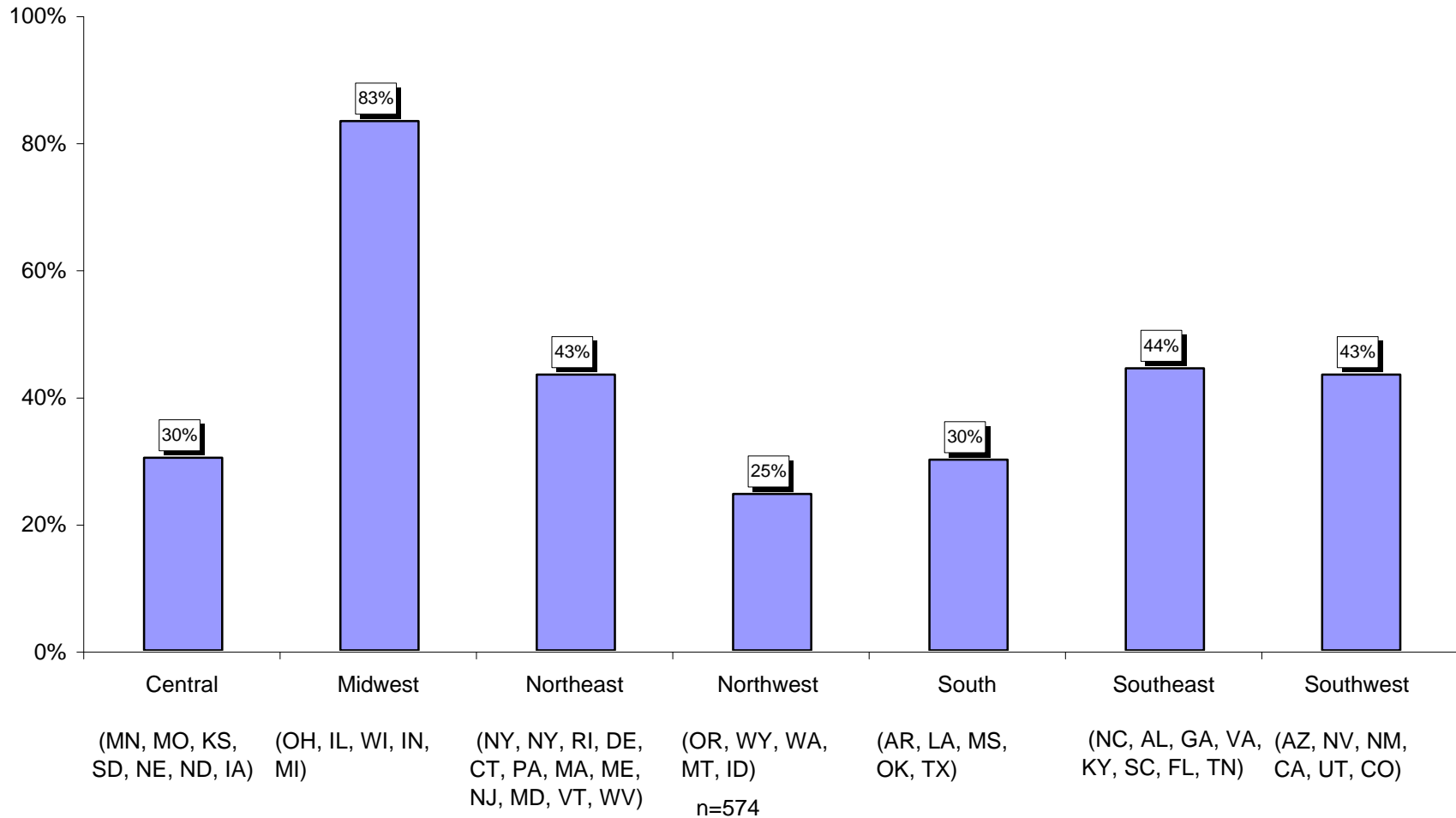


n=1040

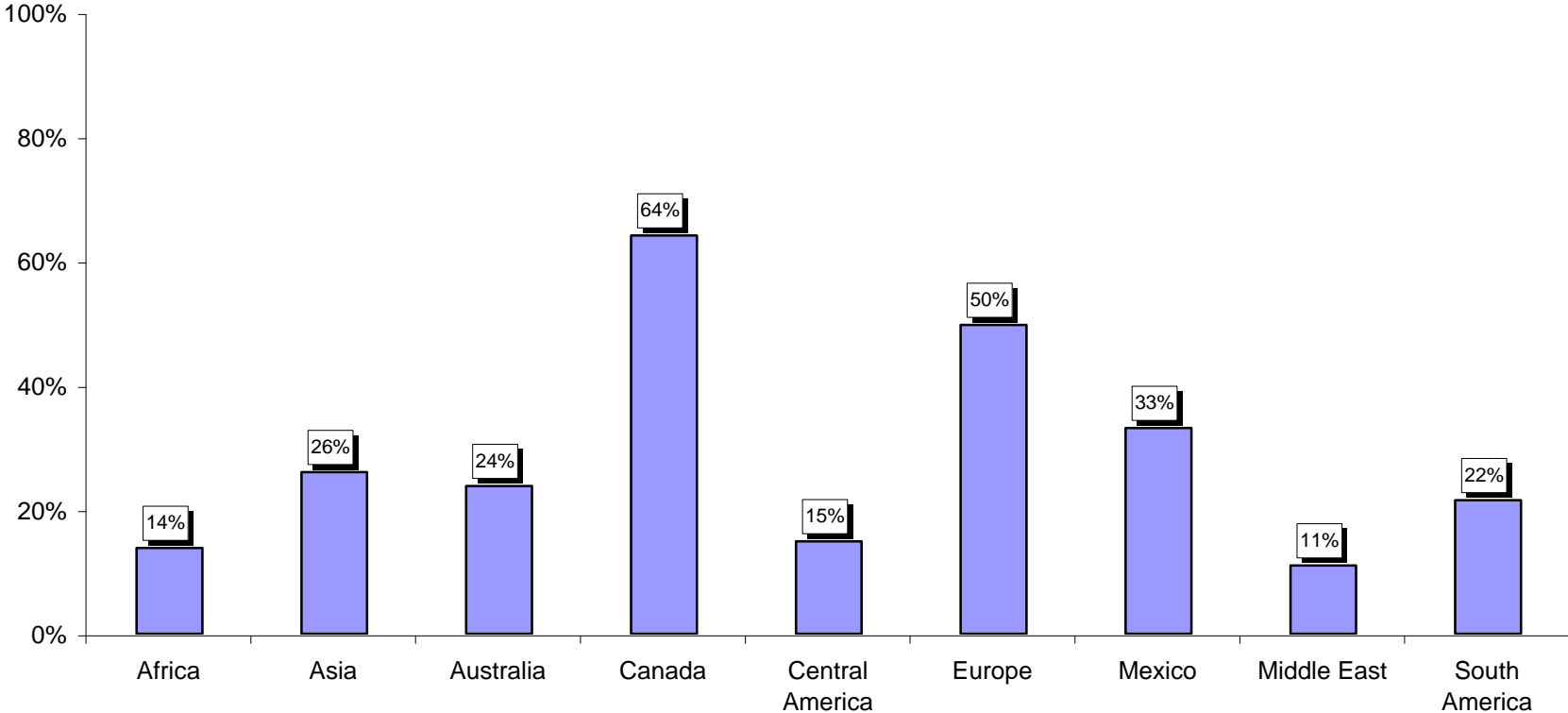




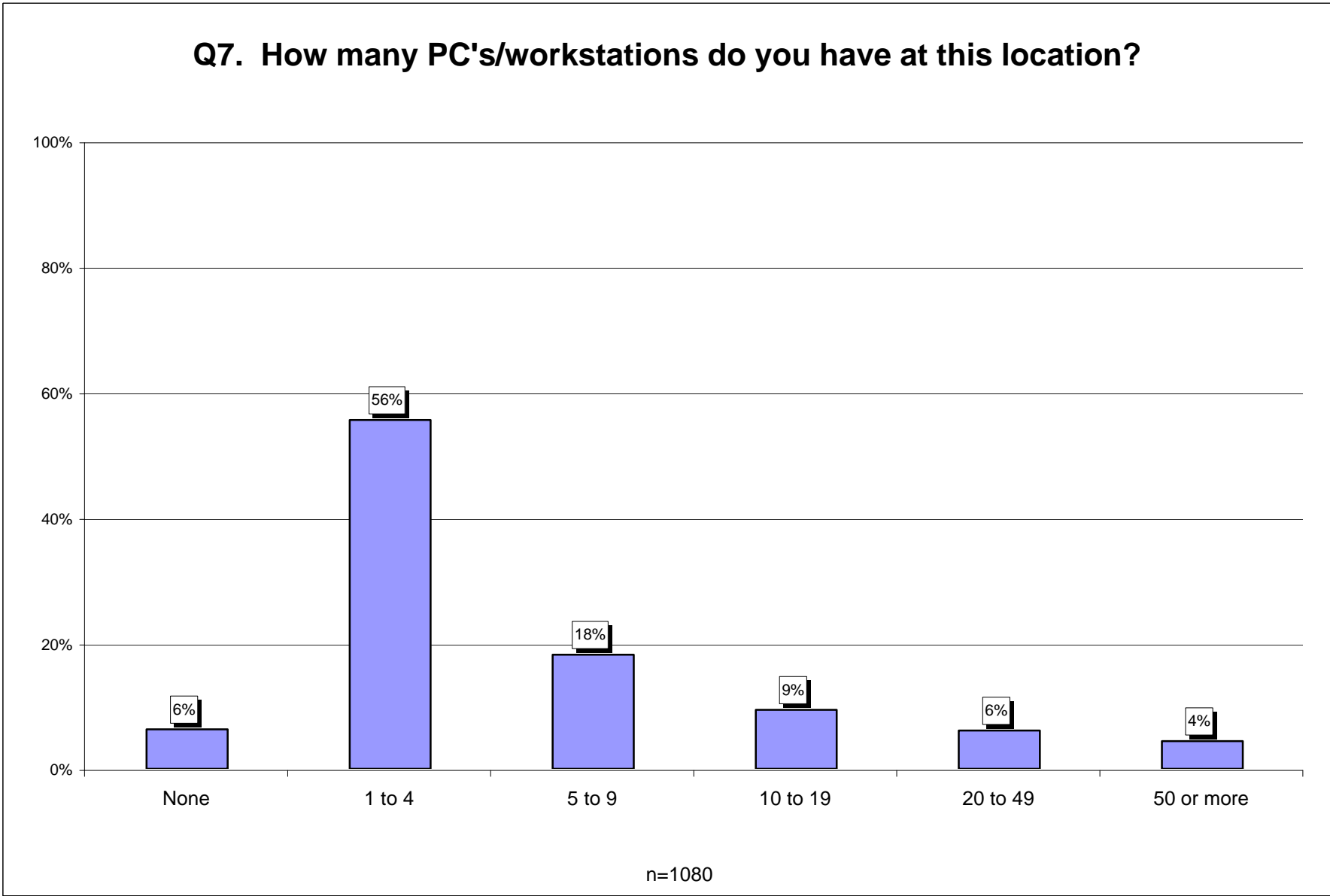
Q6b. Indicate the regions in the United States with which you exchange data:



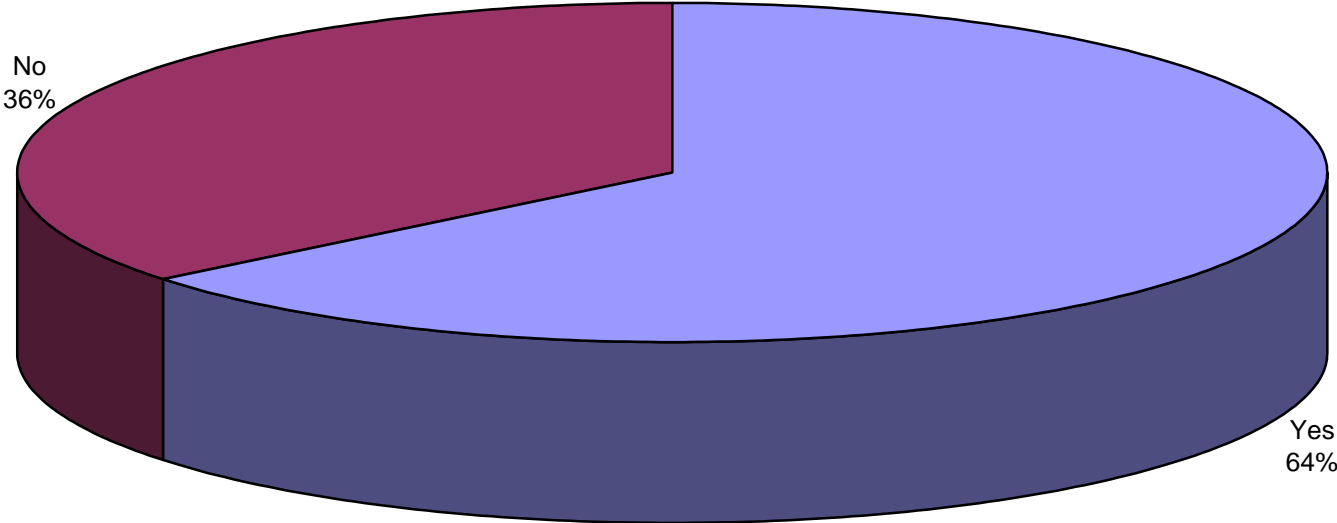
Q6c. Indicate the international regions with which you exchange data:



n=18

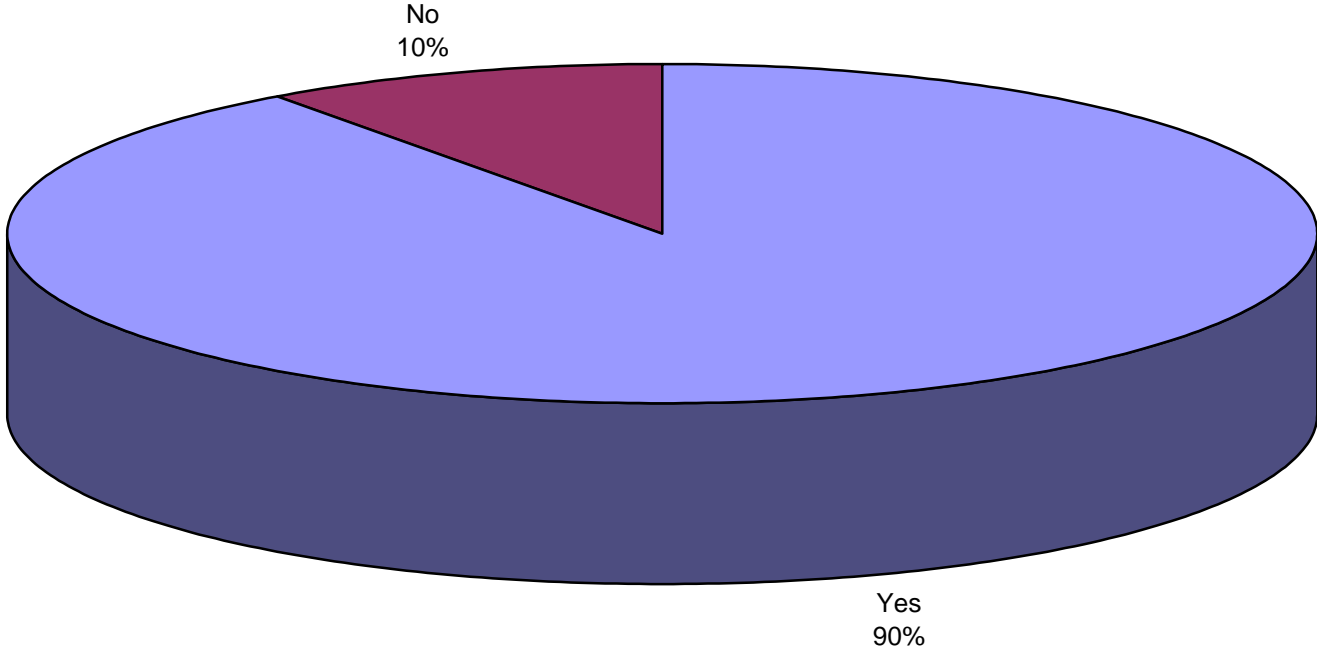


Q8. Are your computers connected with a Local Area Network (LAN)?



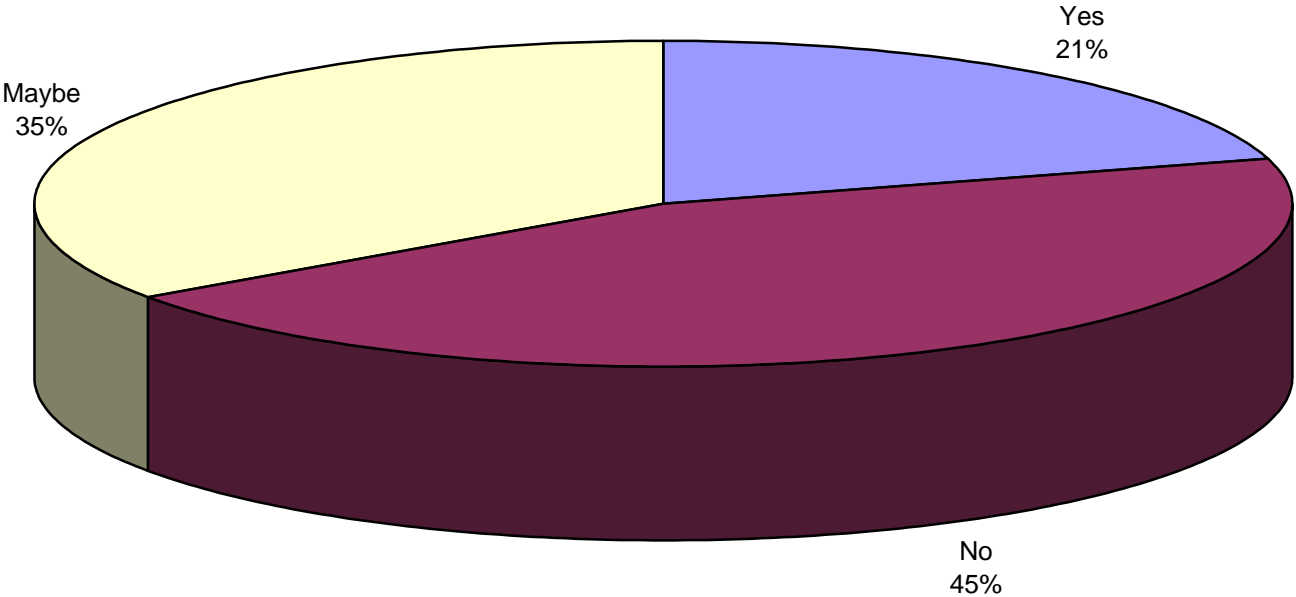
n=999

Q9a. Do you have Internet access from this location?



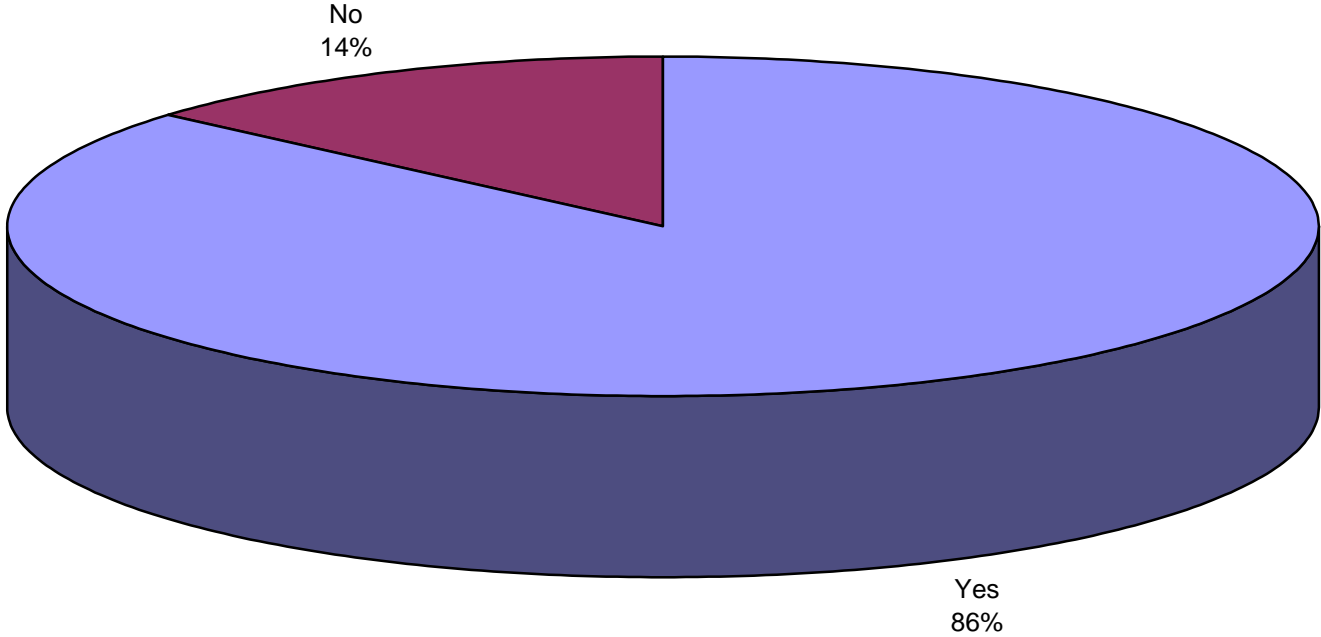
n=1064

Q9b. Do you plan to obtain Internet access in the next year?

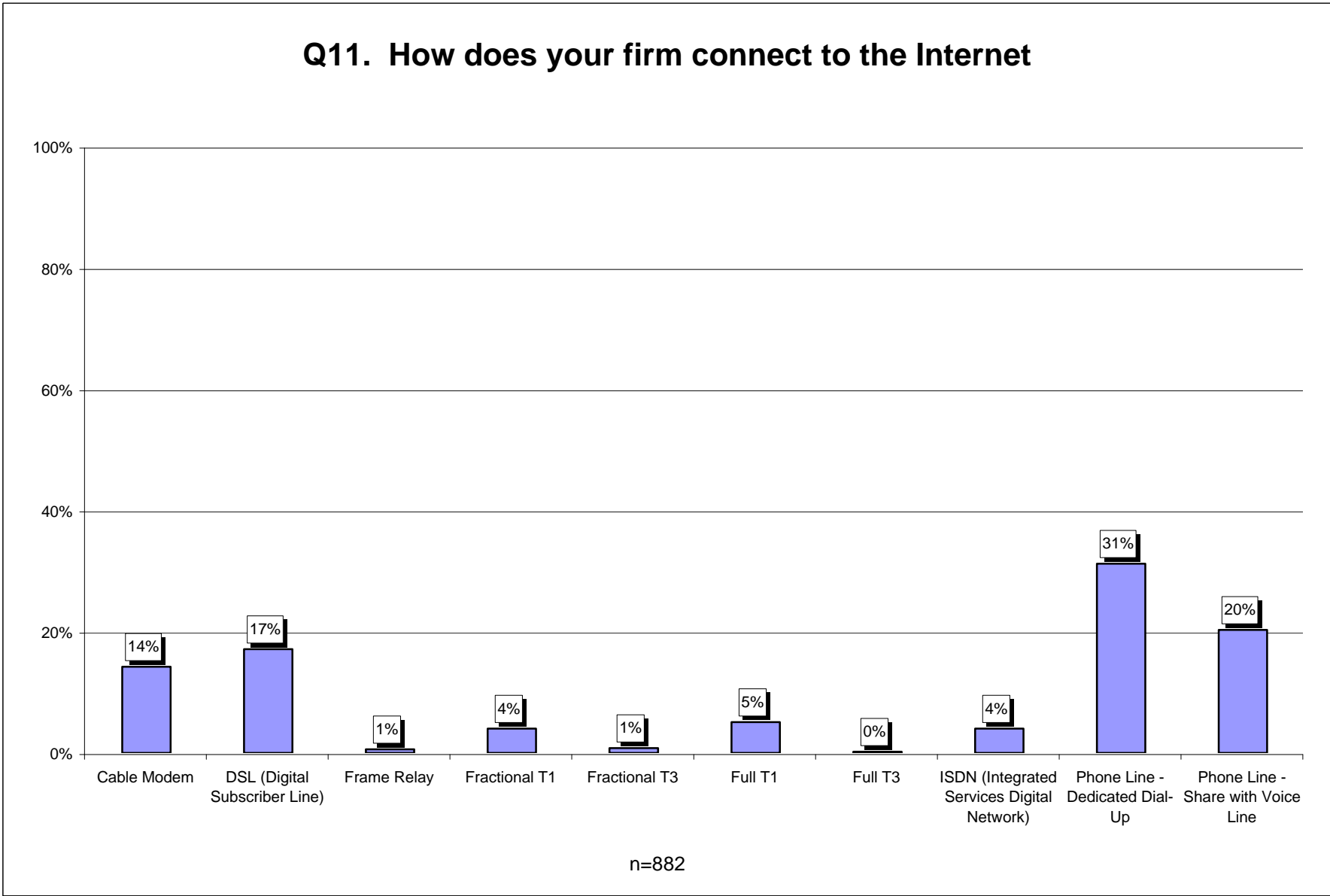


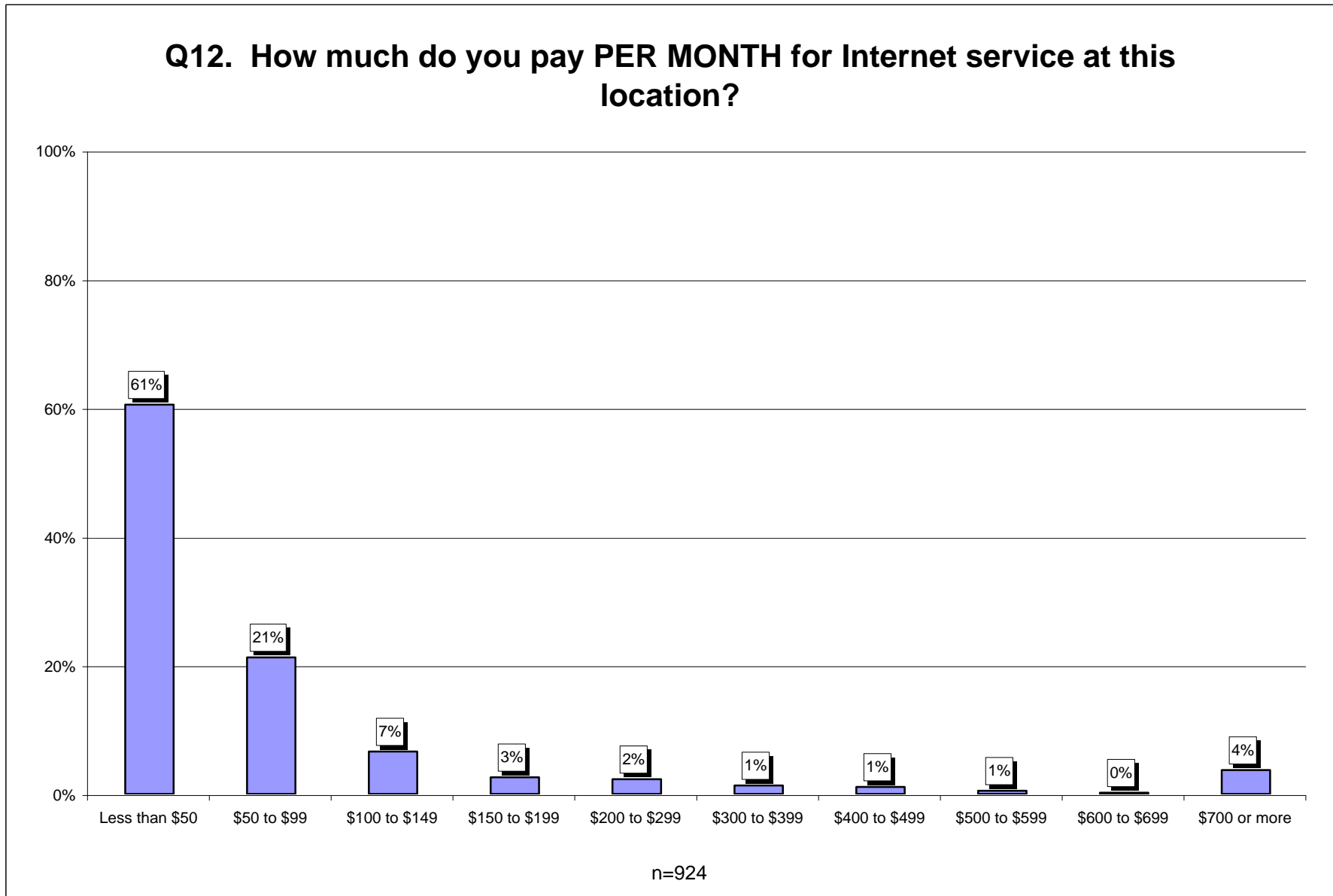
n=1021

Q10. Do the majority of your computers have Internet access?

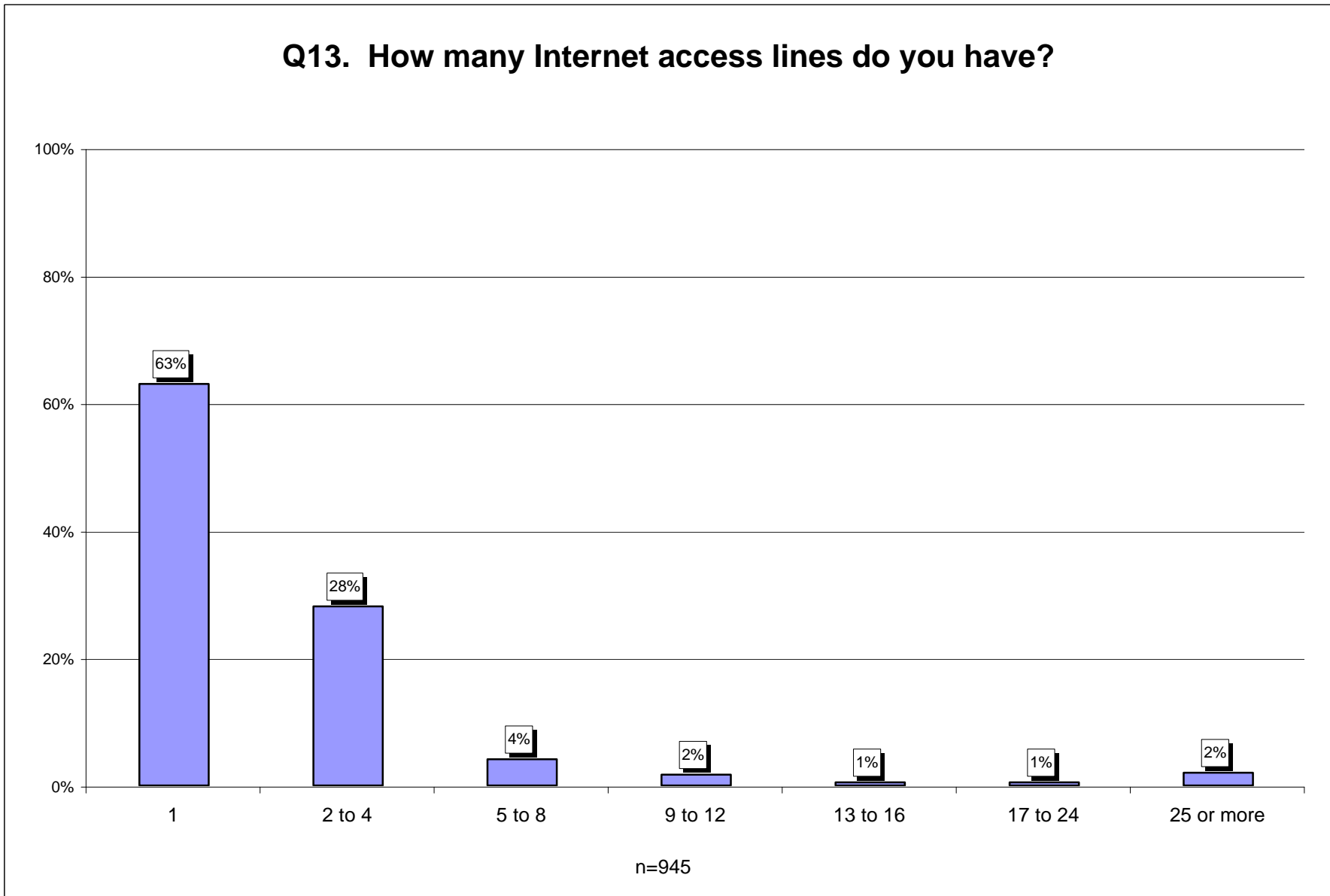


n=950

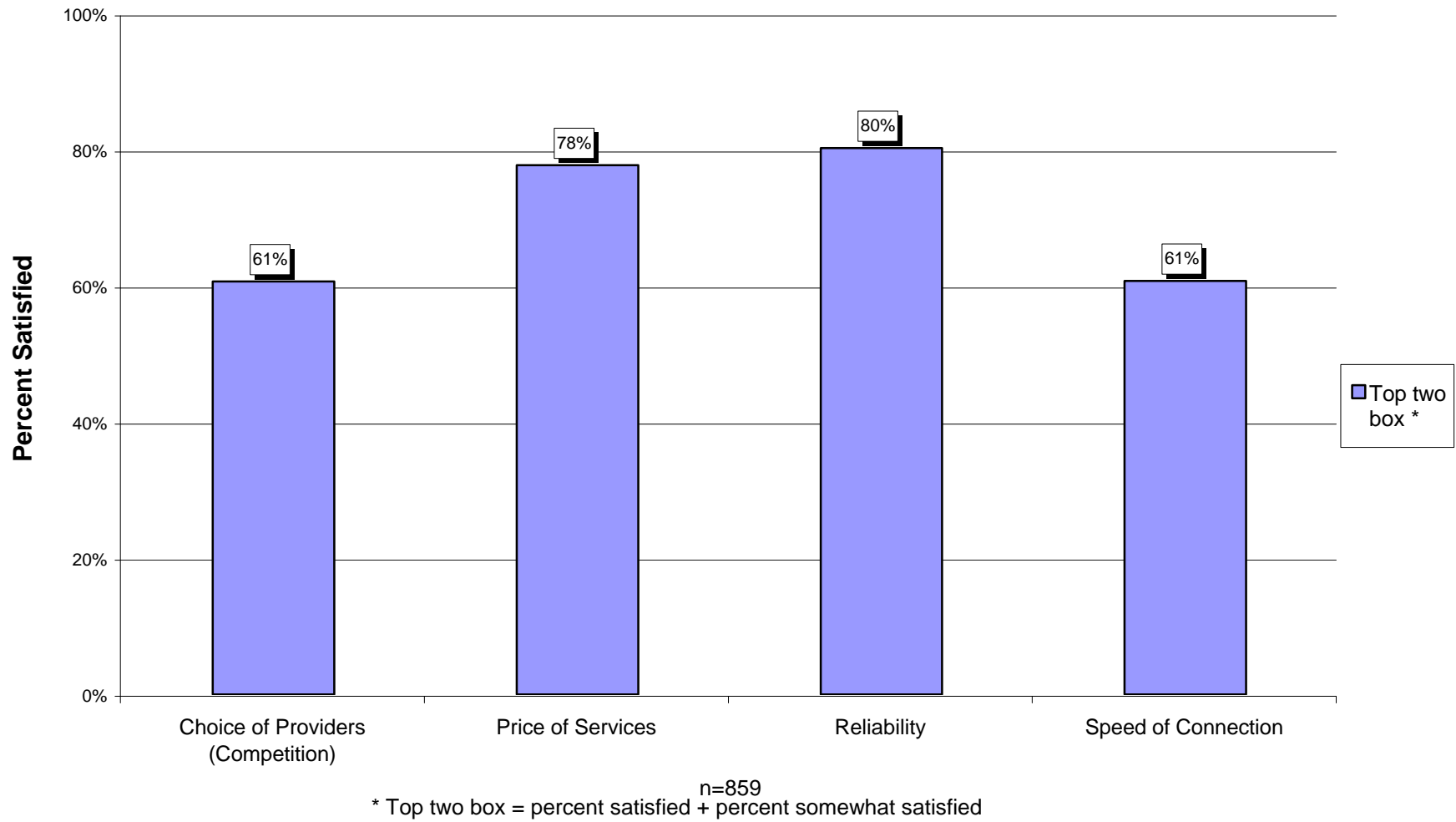




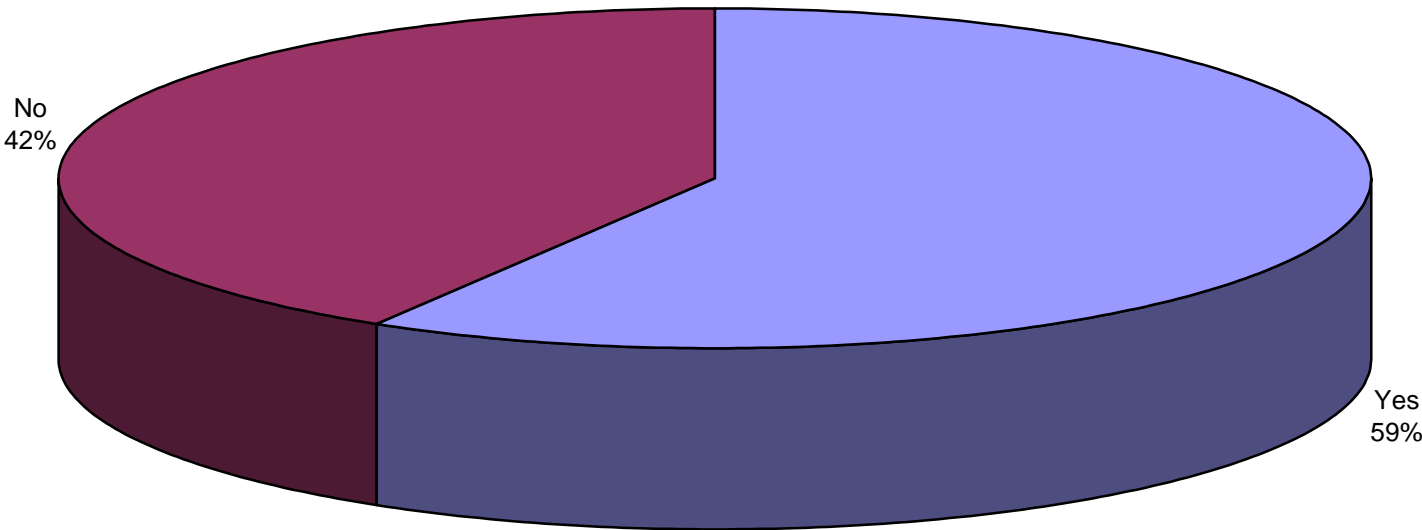
Q13. How many Internet access lines do you have?



Q14. How satisfied are you with the following characteristics of your current Internet service?

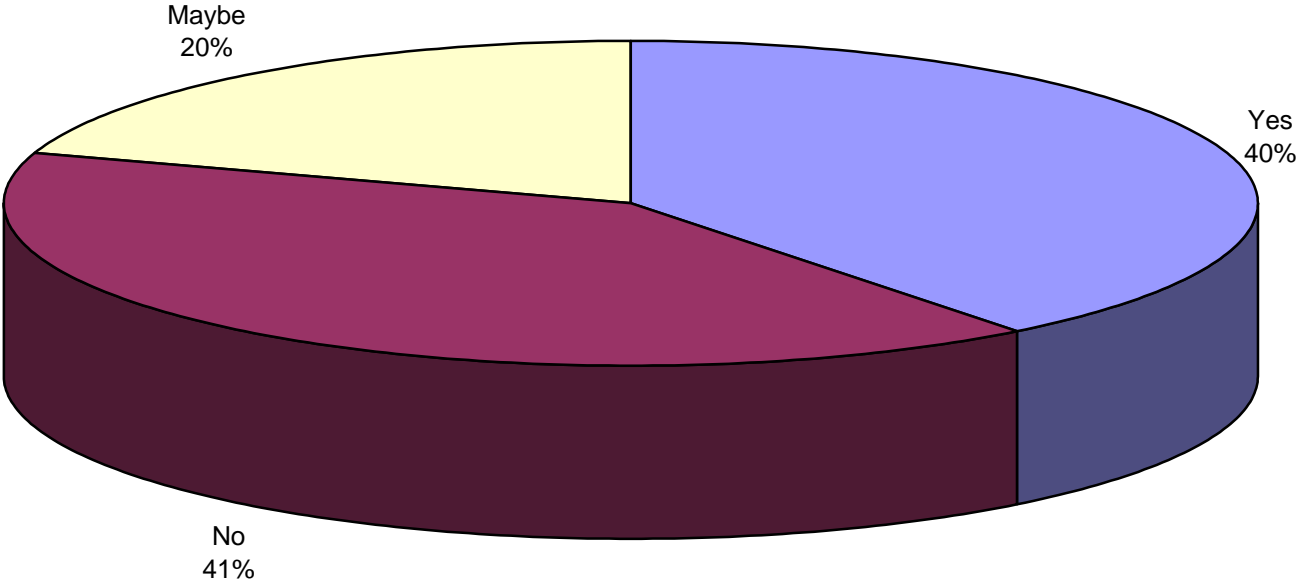


Q15. Do you have a company Web site?



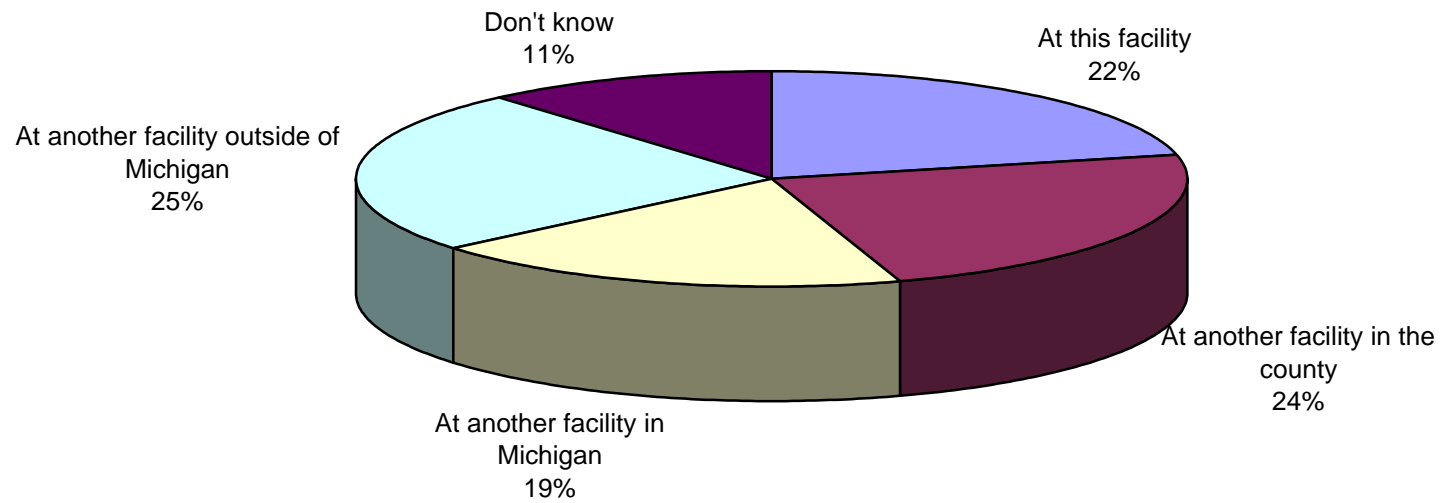
n=952

Q16. If you don't currently have a company Web site, do you plan to have a company Web site in the future?



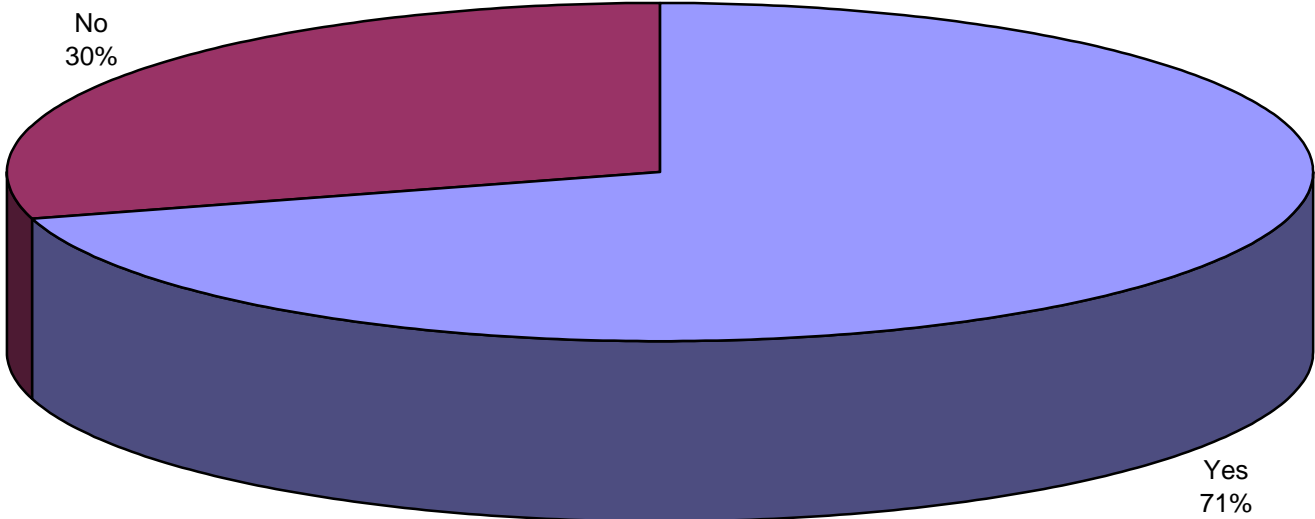
n=385

Q17. Indicate where your Web site is hosted or is planned to be hosted:



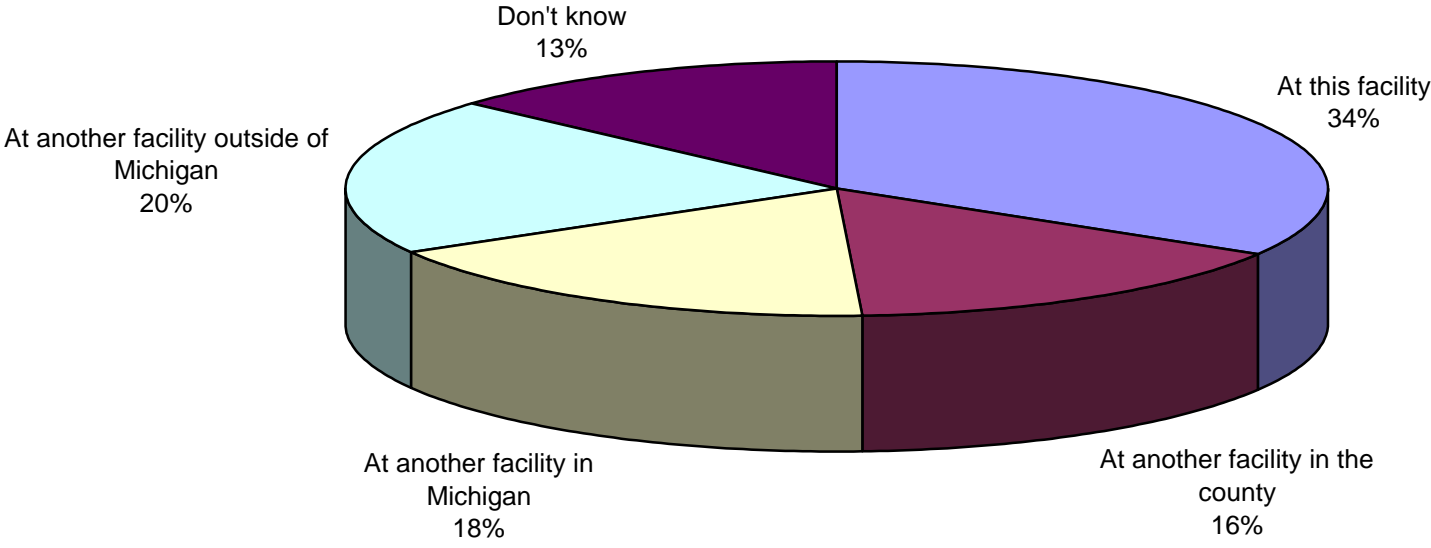
n=664

Q18. Do you have an e-mail server?



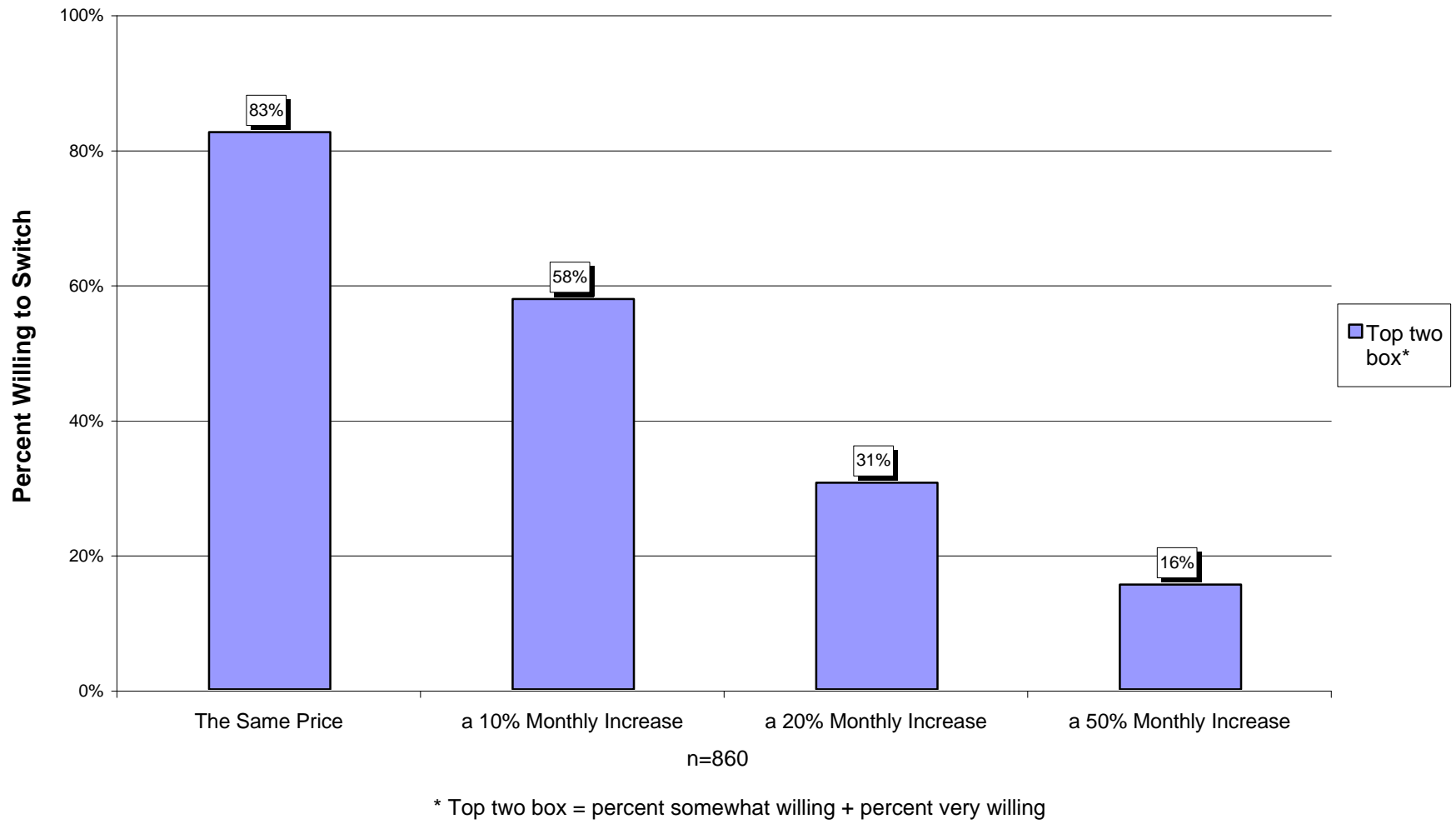
n=933

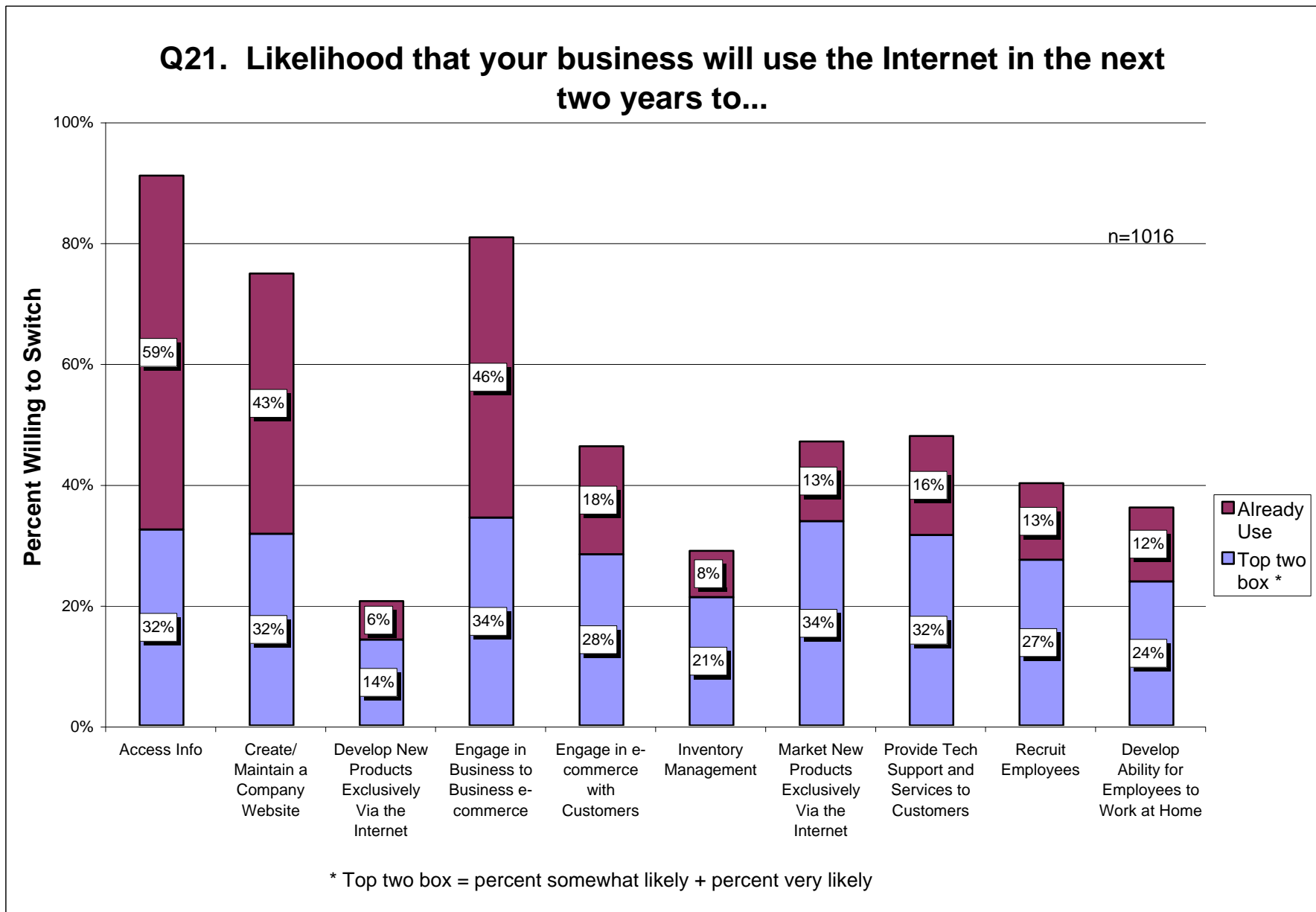
Q19. Indicate where your e-mail server is located:



n=571

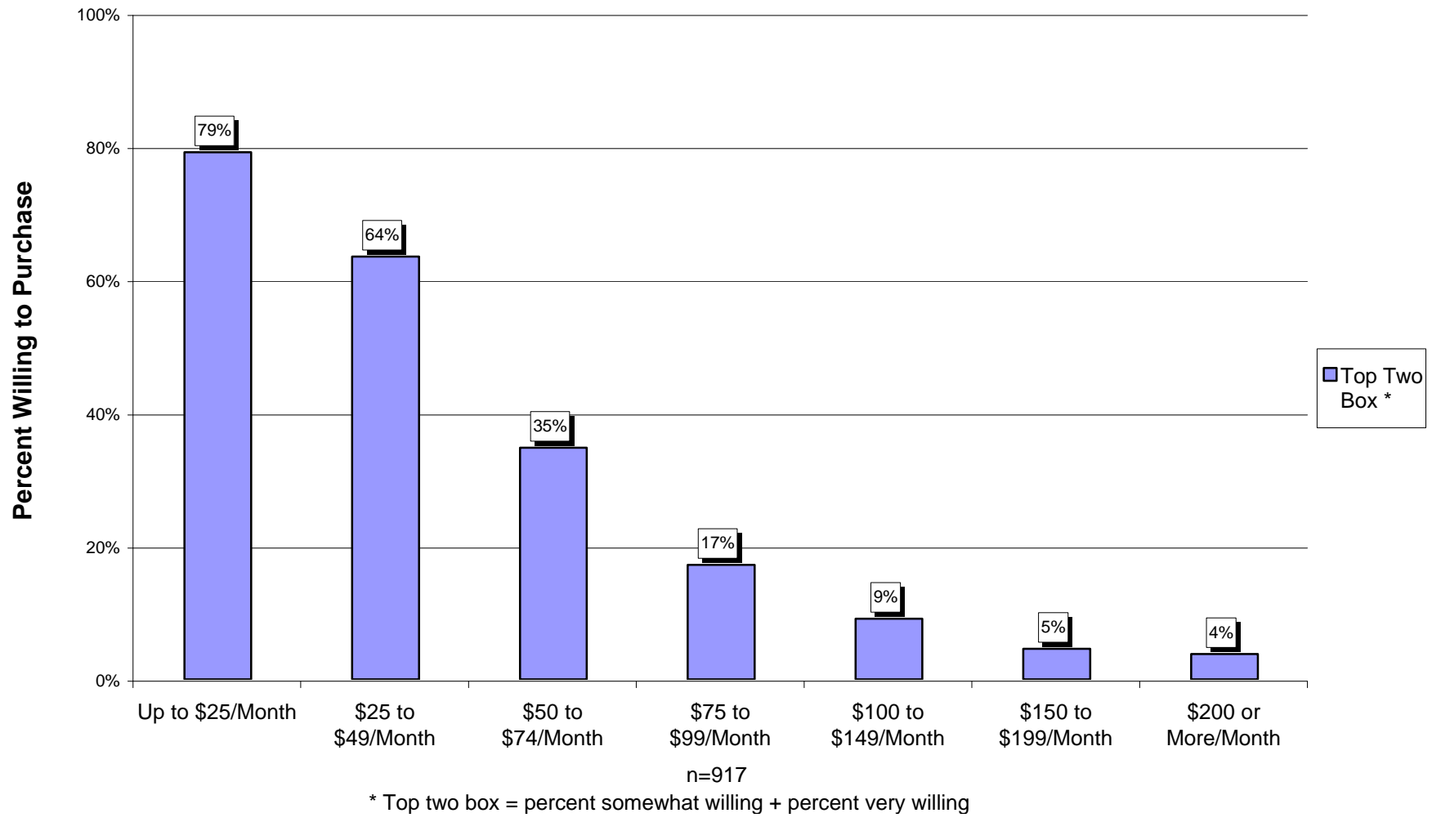
Q20. How willing would you be to switch to a service that offers an increased connection speed while being on-line all of the time for:

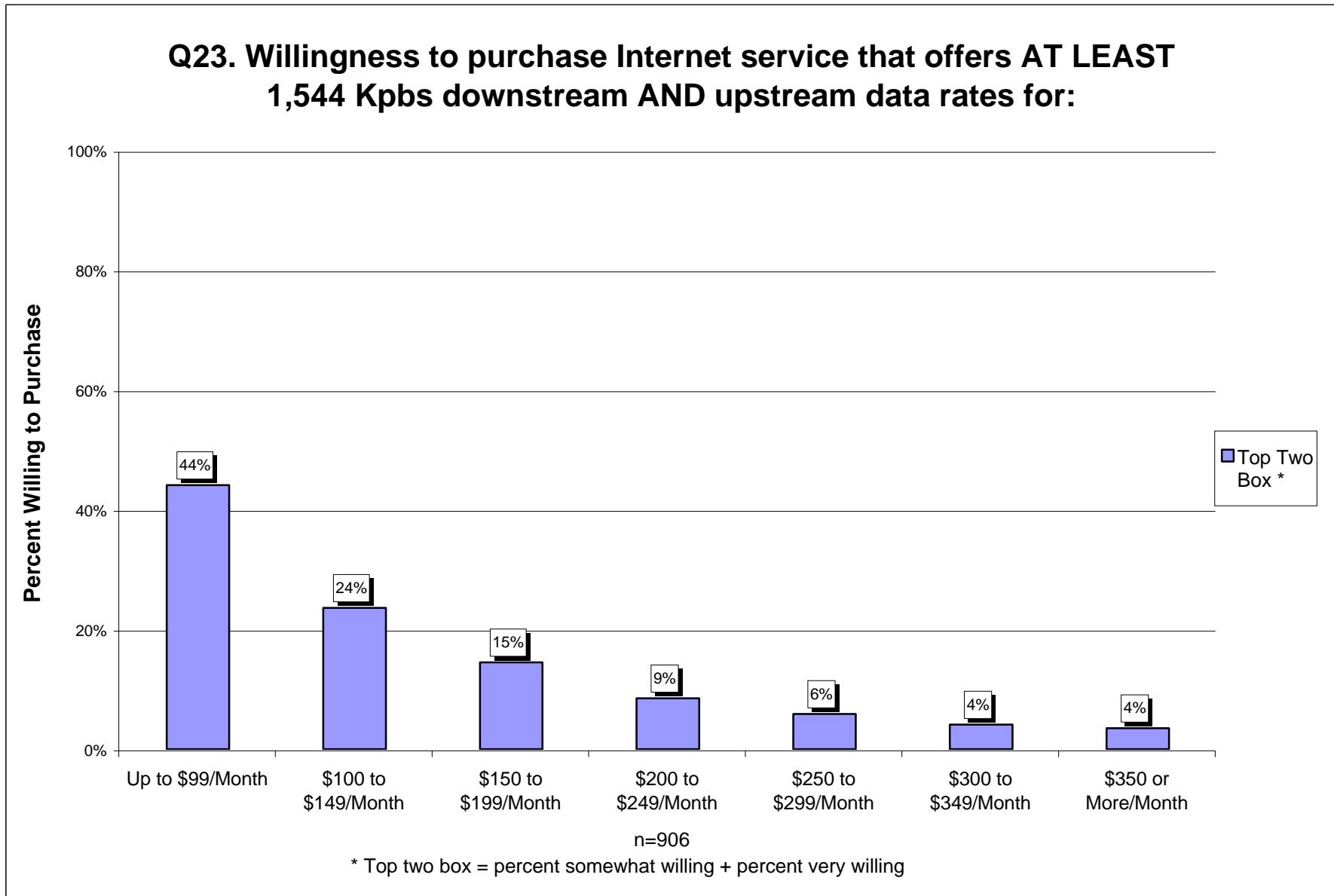


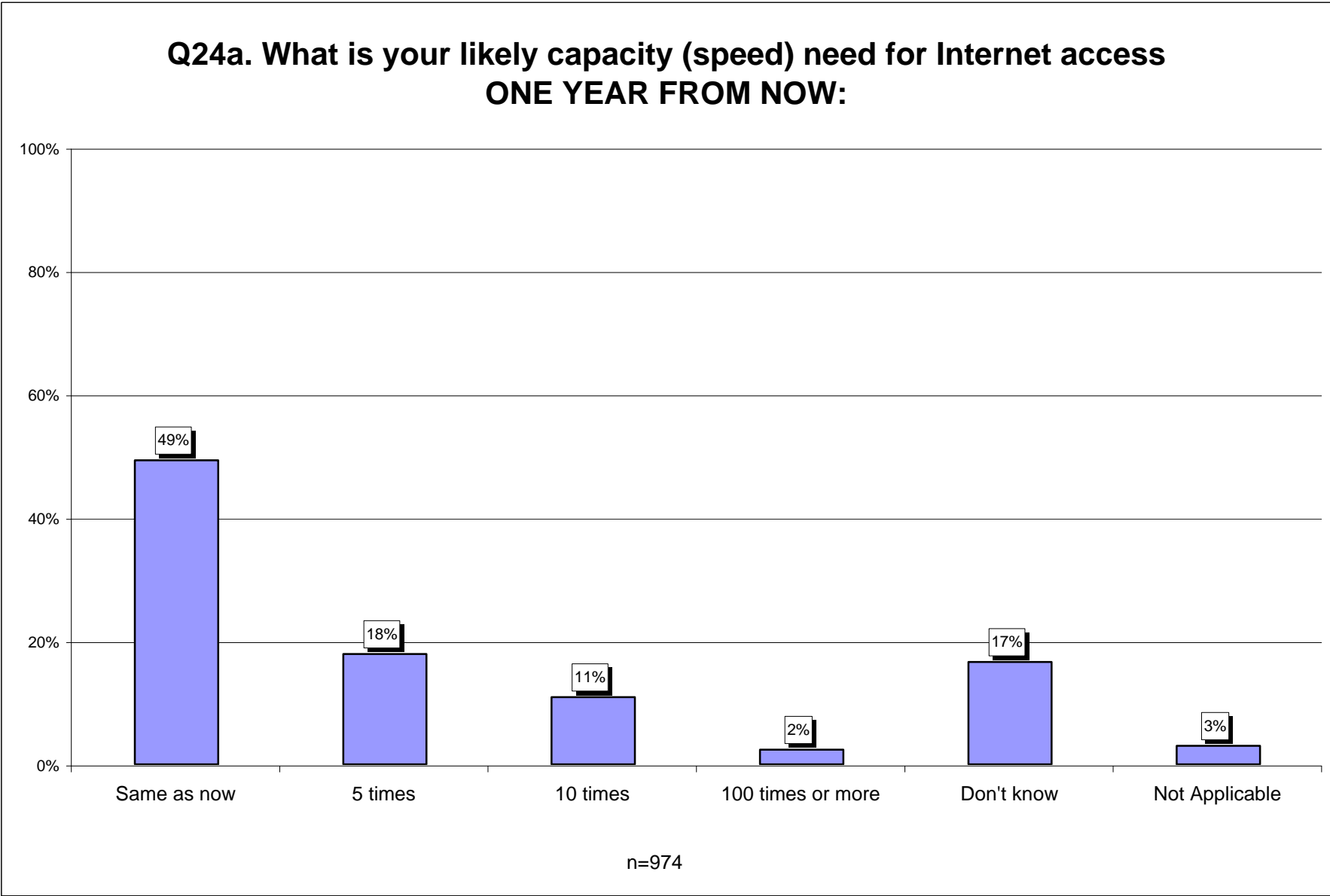


Q22-23 Definitions	
Upstream	Data transfer from your location to the Internet
Downstream	Data transfer from the Internet to your location
1,544 Kpbs	1,544,000 bits per second (Example: would take approximately 1.5 minutes to transfer an average drawing (CAD) file of 15,000 Kbytes)
256 Kpbs	256,000 bits per second (Example: would take approximately 9.5 minutes to transfer an average (CAD) file of 15,000 Kbytes)

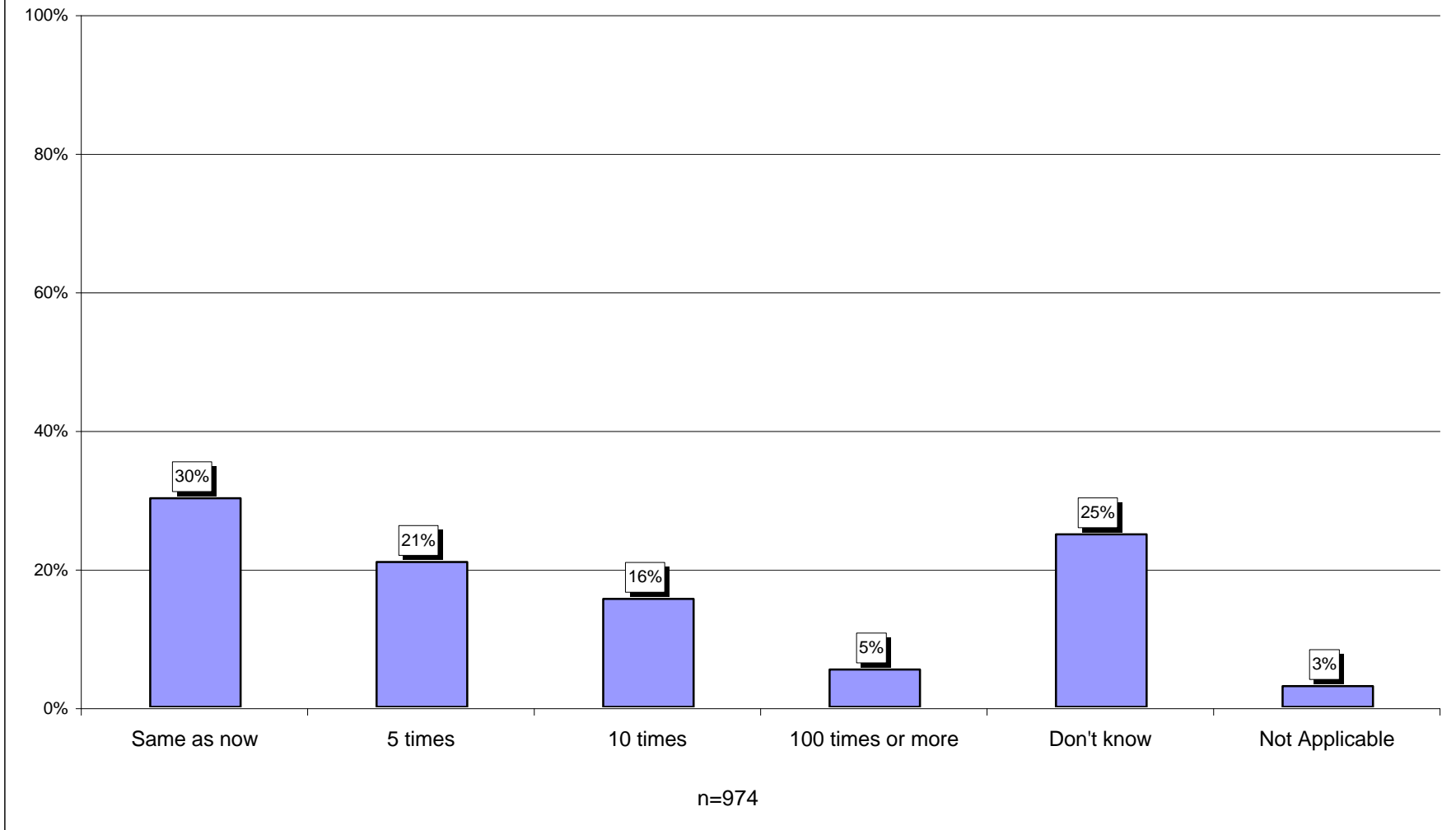
Q22. Willingness to purchase Internet service that offers 1,544 Kpbs downstream and 256 Kpbs upstream data rates for:

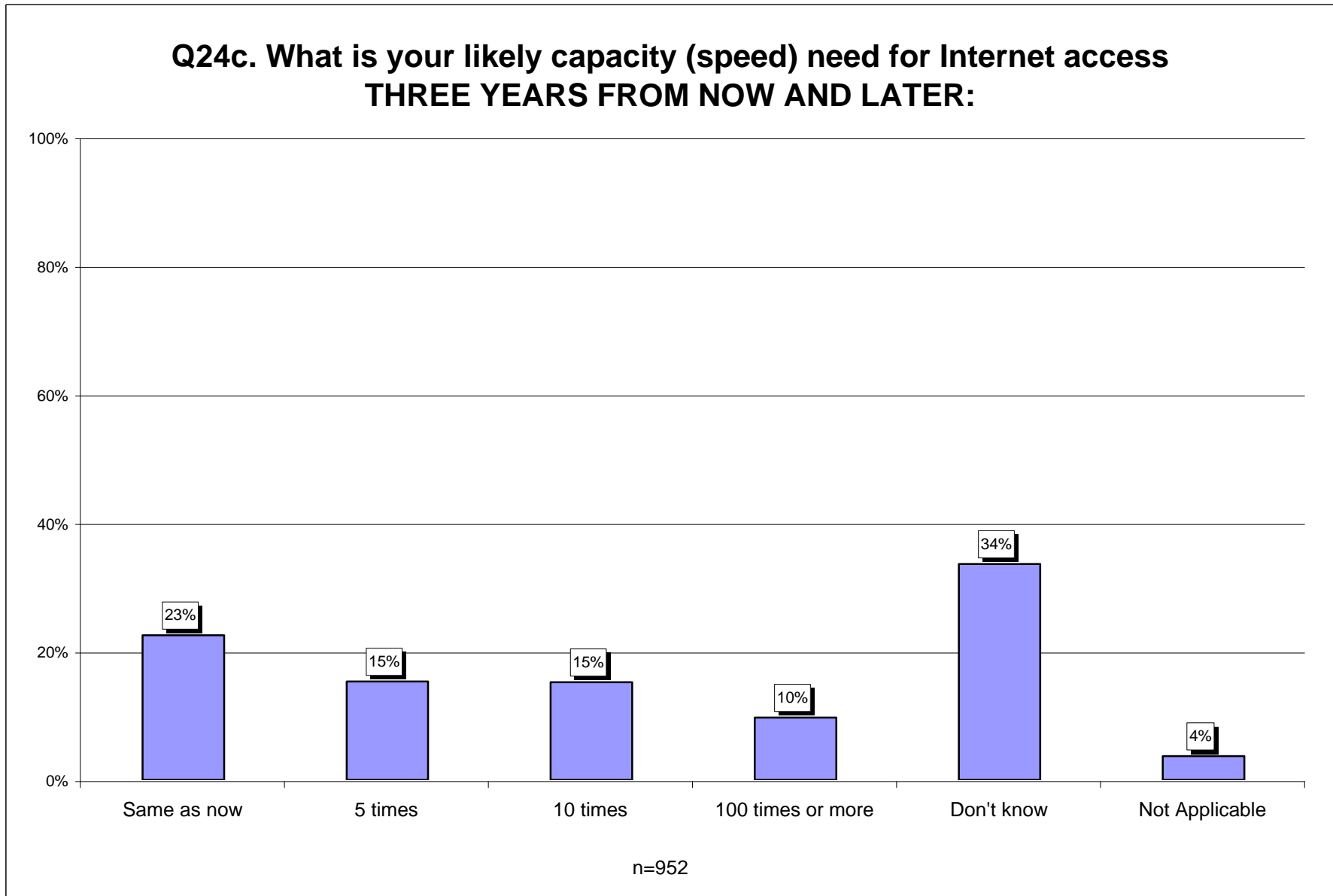




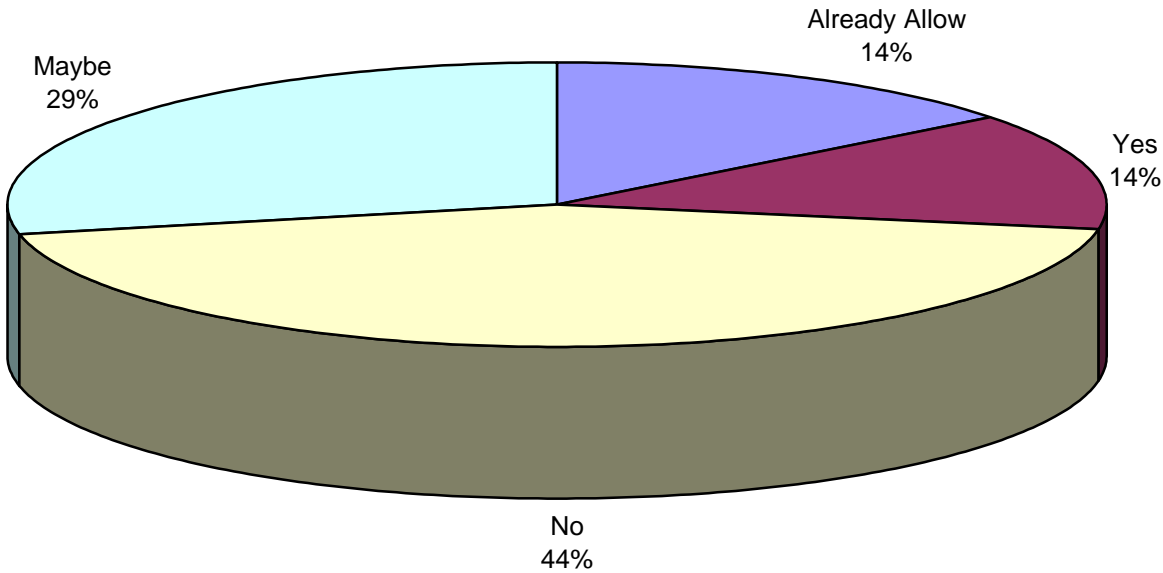


Q24b. What is your likely capacity (speed) need for Internet access TWO YEARS FROM NOW:

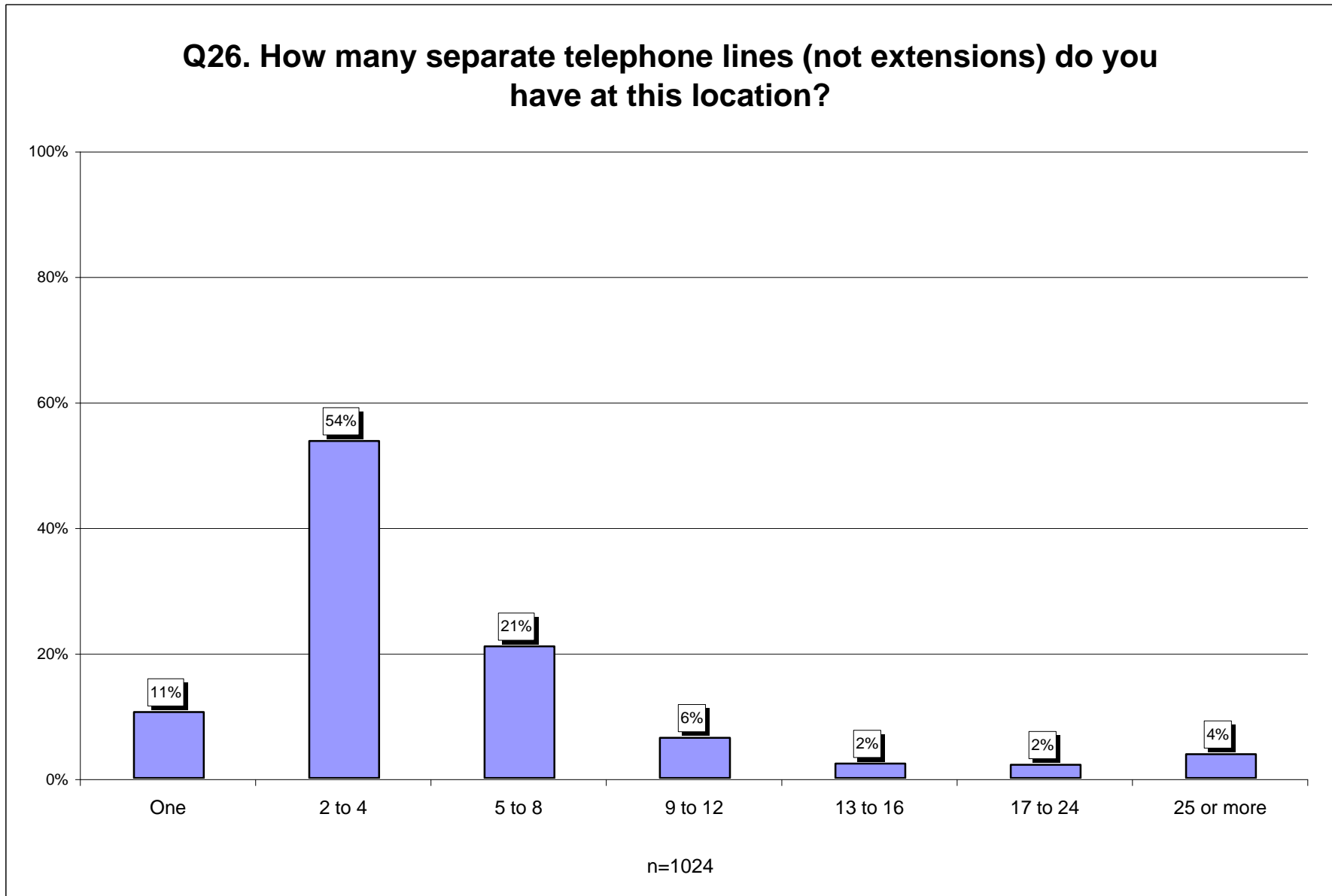




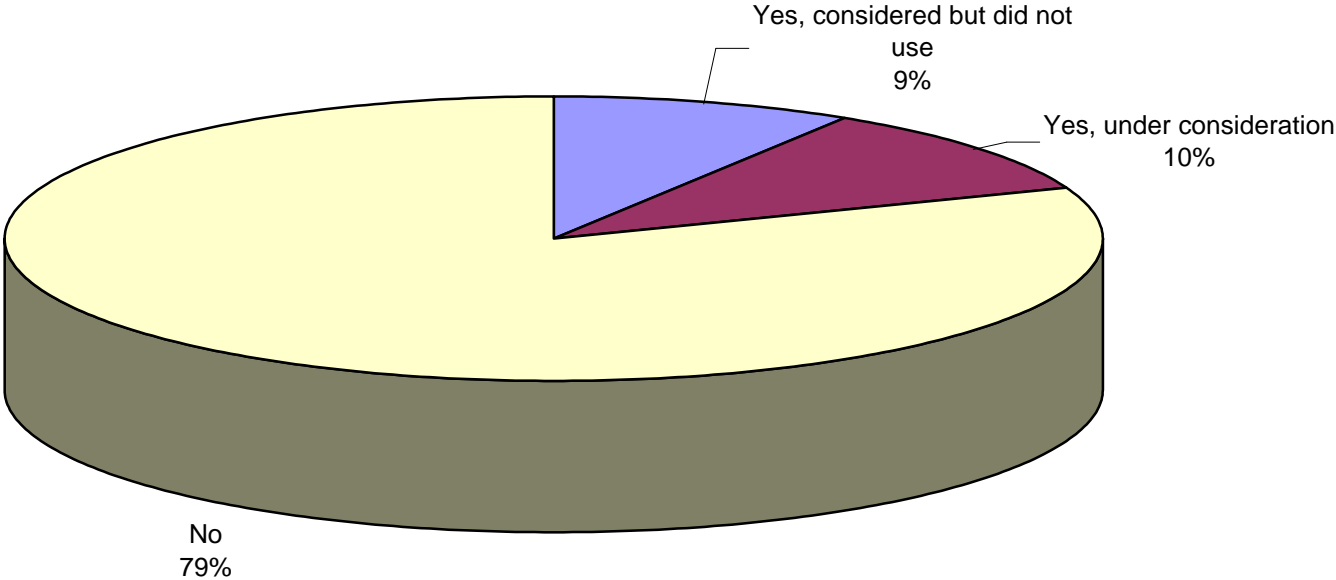
Q25. If high-speed connections were available to employees from home, would your organization allow telecommuting?



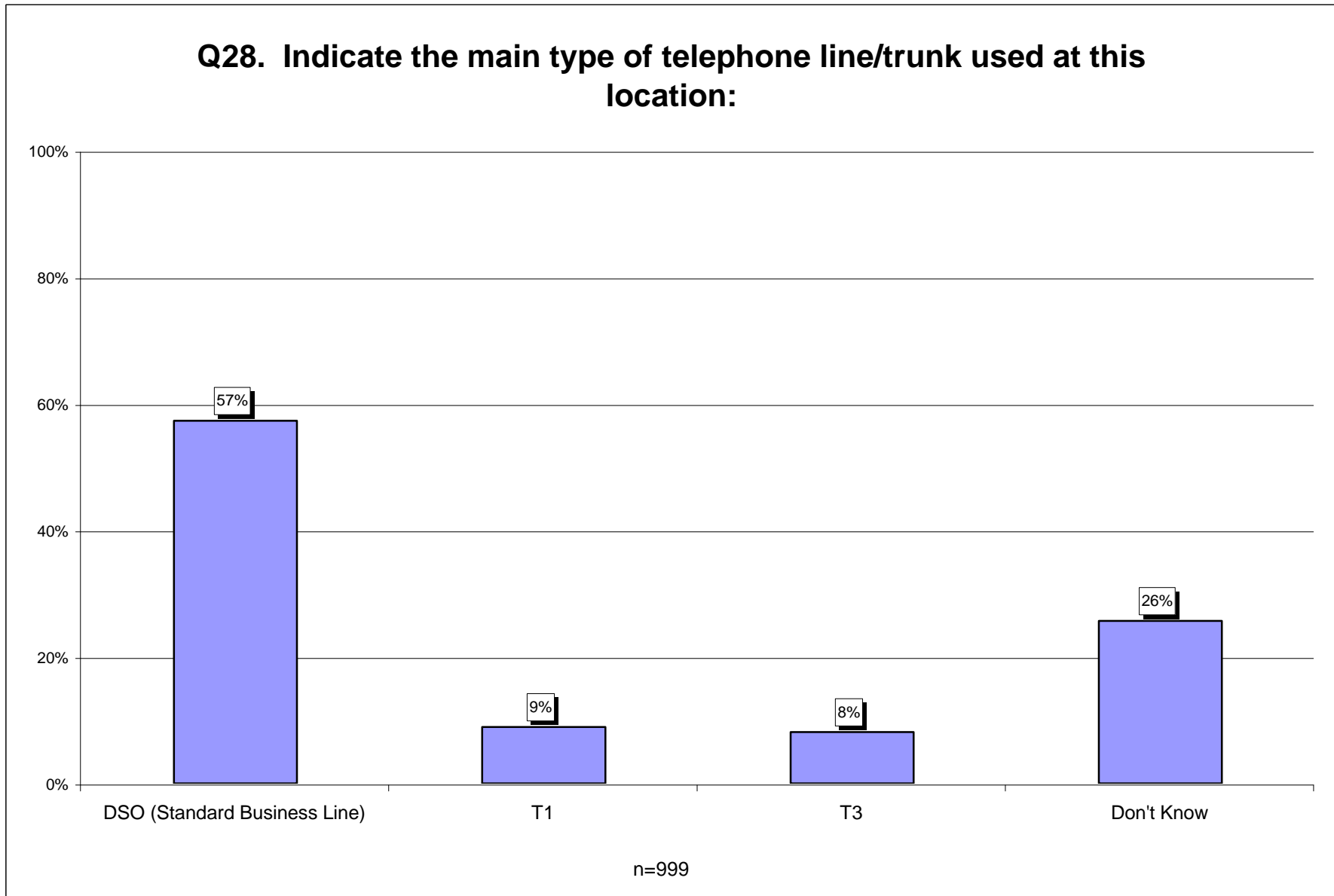
n=973

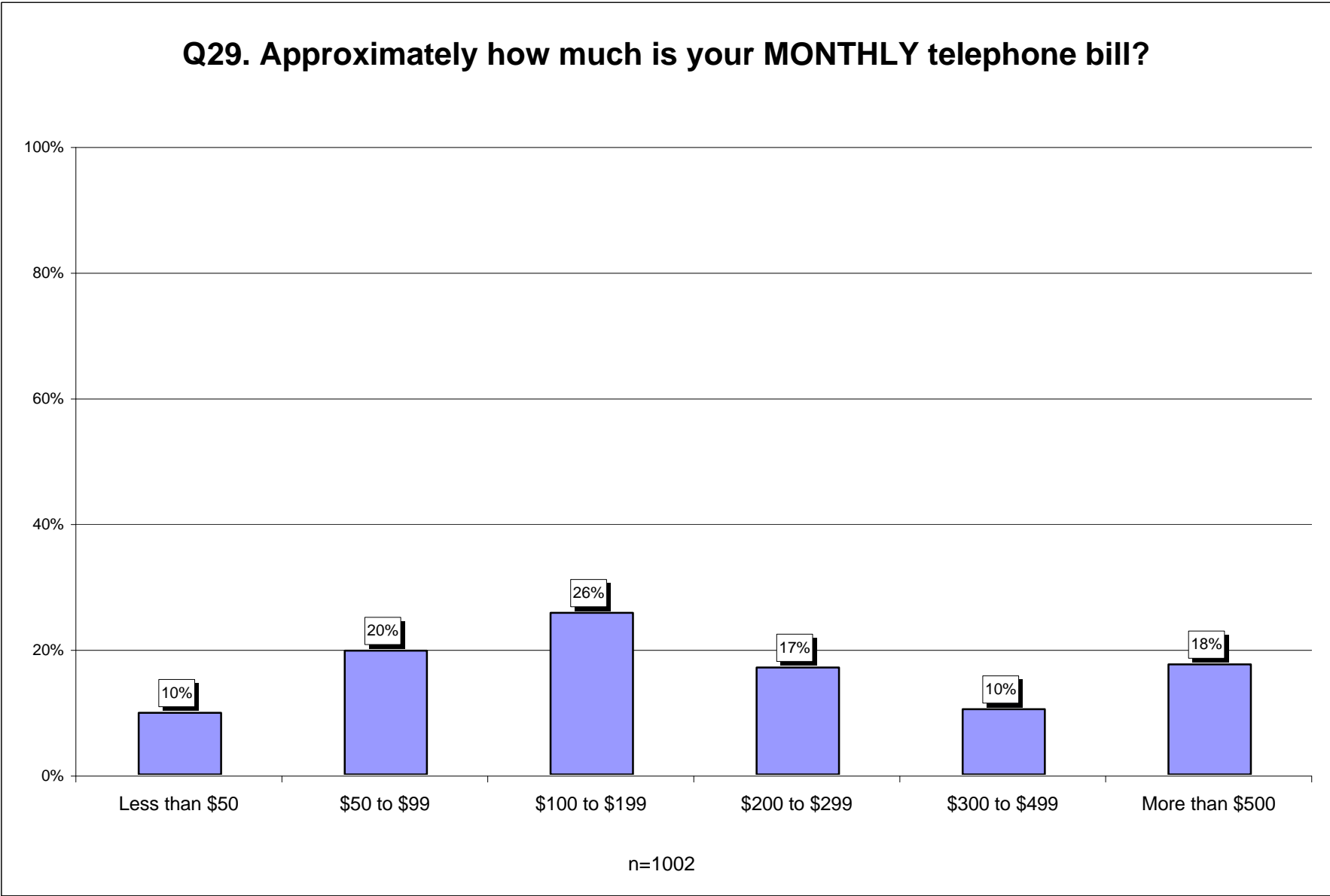


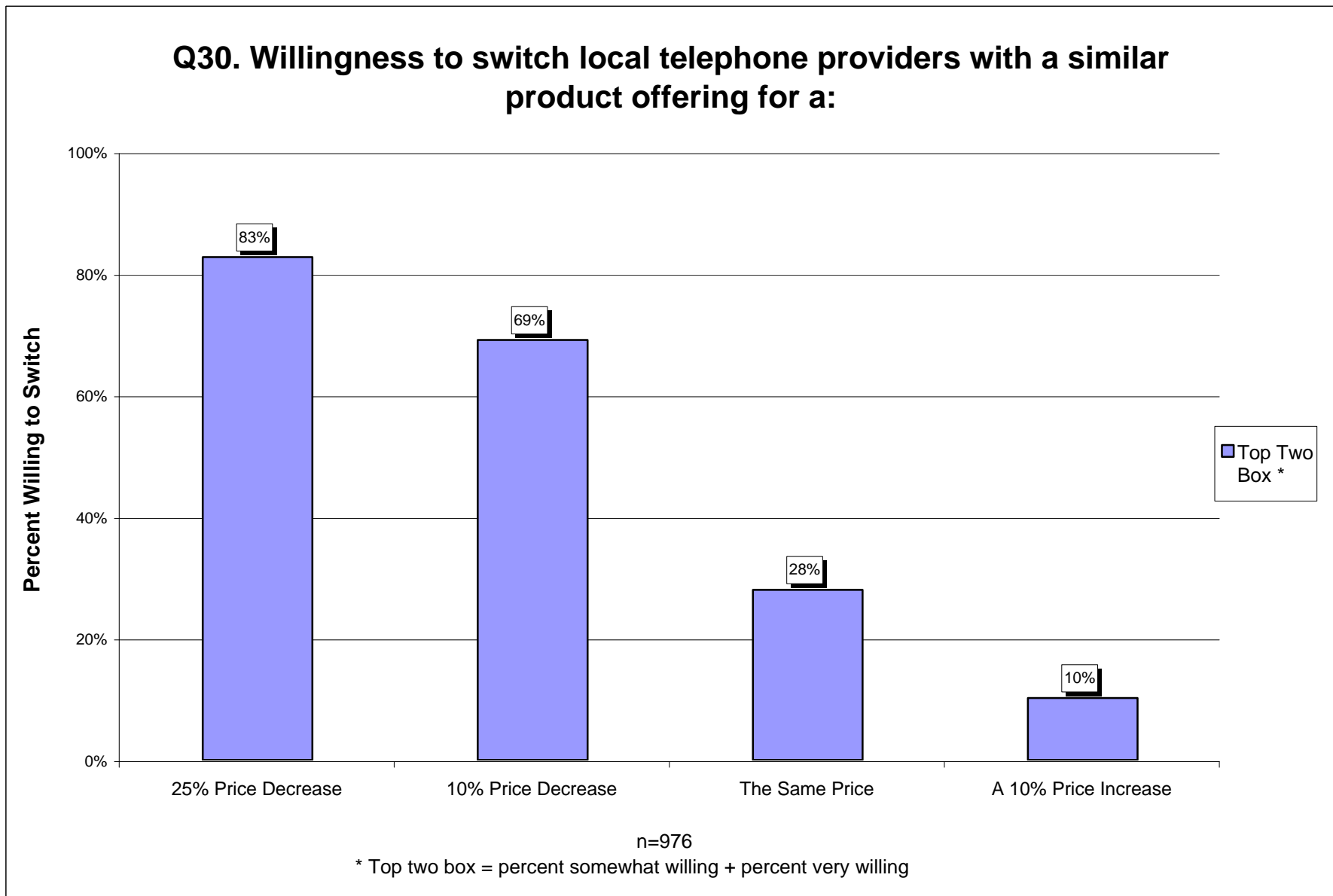
Q27. Have you considered using a VoIP (Voice over Internet Protocol) telephone service?



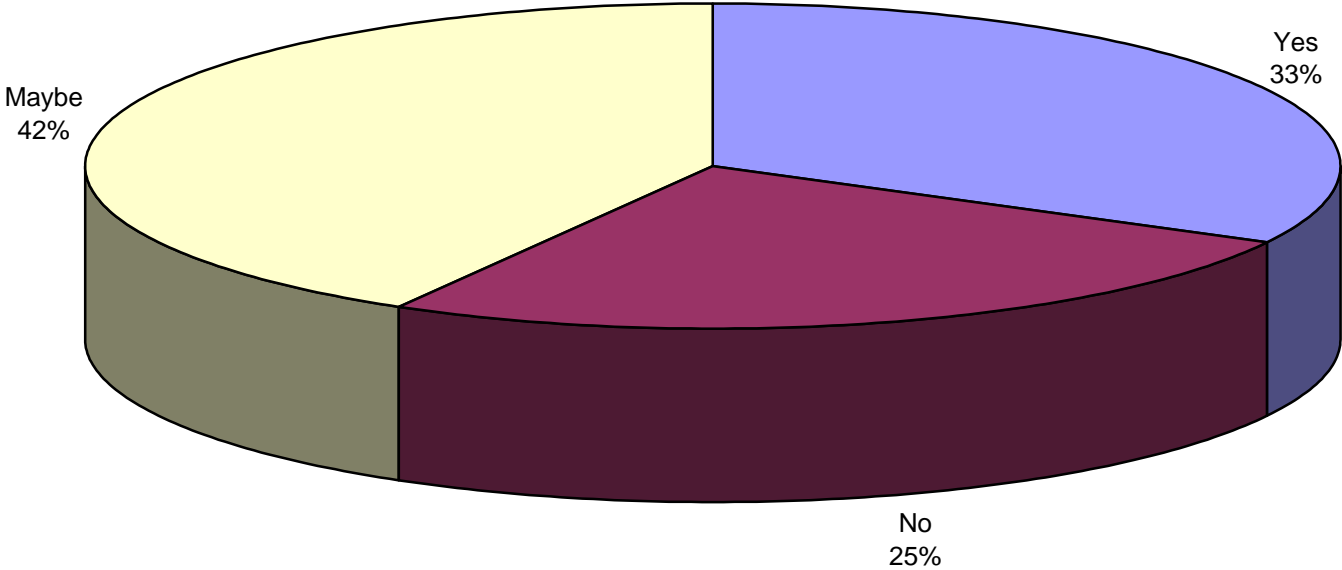
n=1006





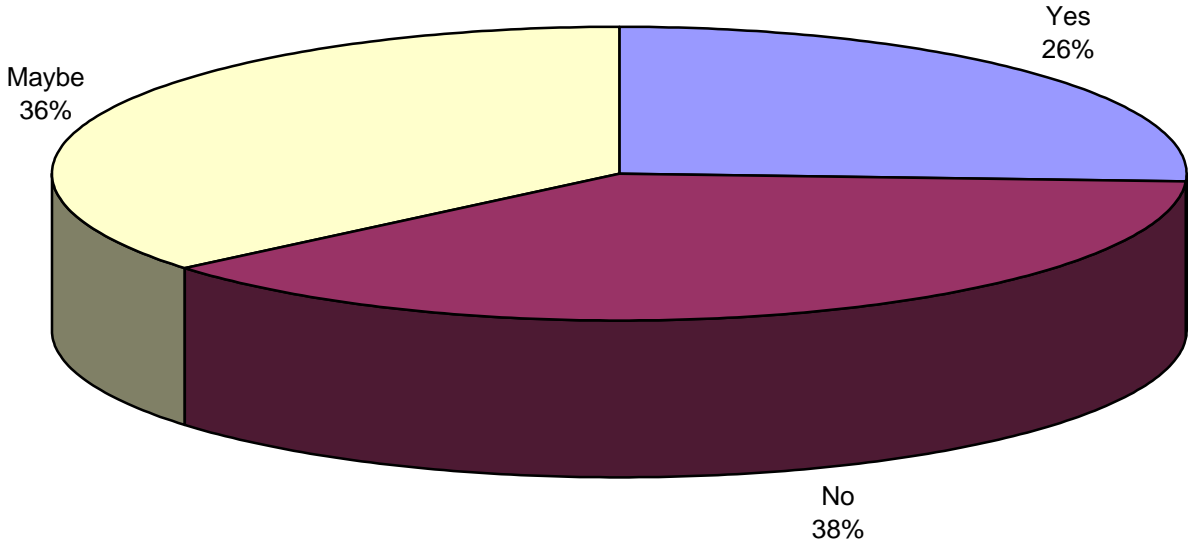


Q31. Are you interested in a fiber optic interconnection within your community?



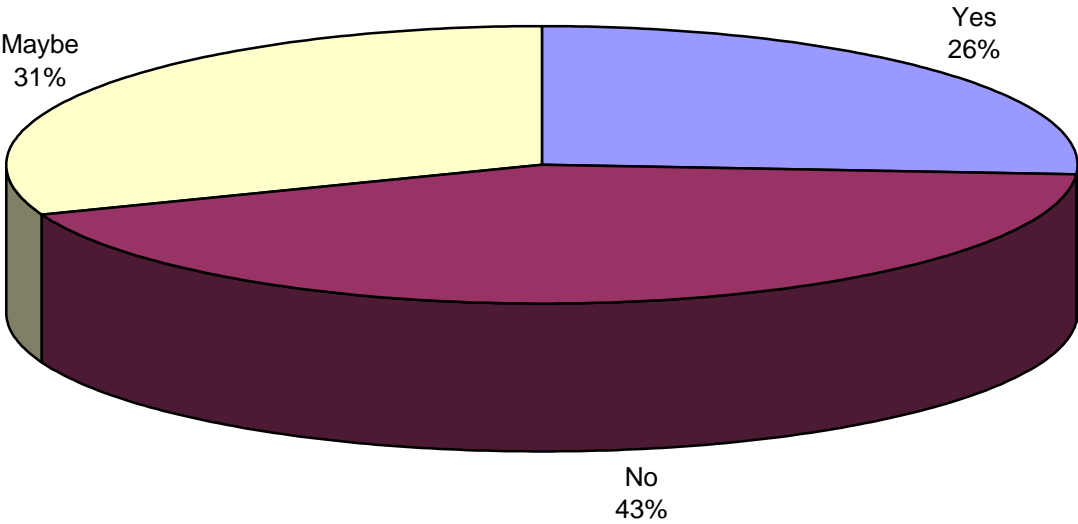
n=1015

Q32. Are you interested in a fiber optic interconnection with other communities in the ASK counties?



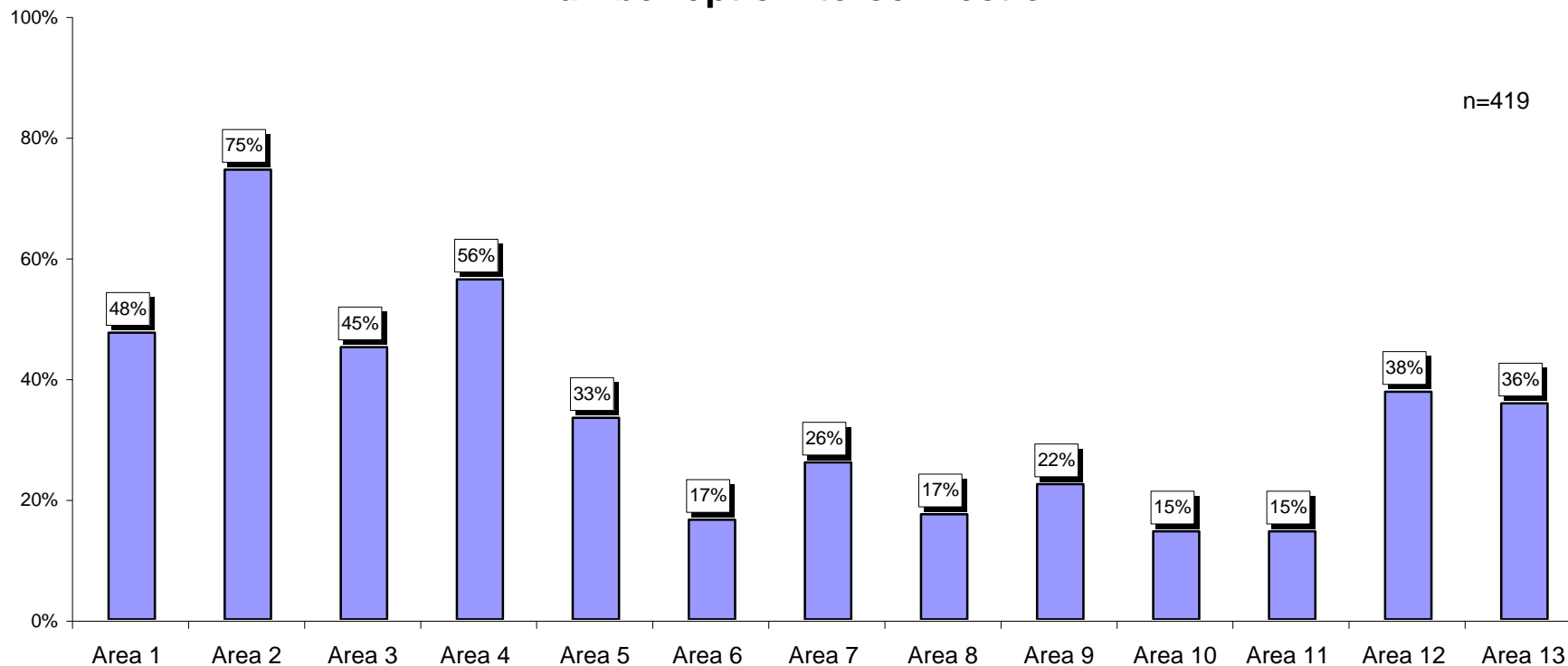
n=1004

Q34. Are you interested in a fiber optic interconnection with other communities outside of the ASK counties?



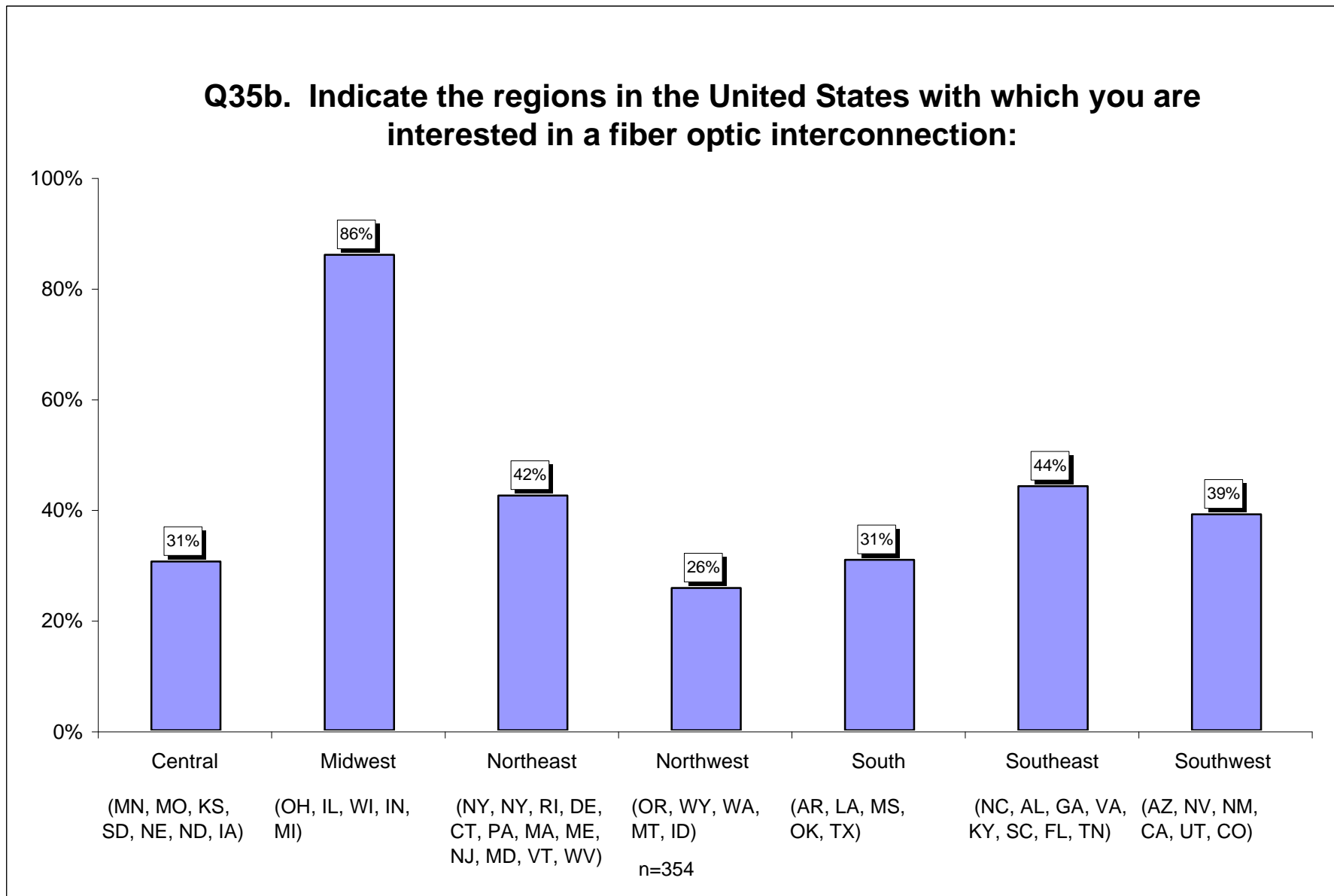
n=988

Q35a. Indicate the regions of Michigan with which you are interested in a fiber optic interconnection:

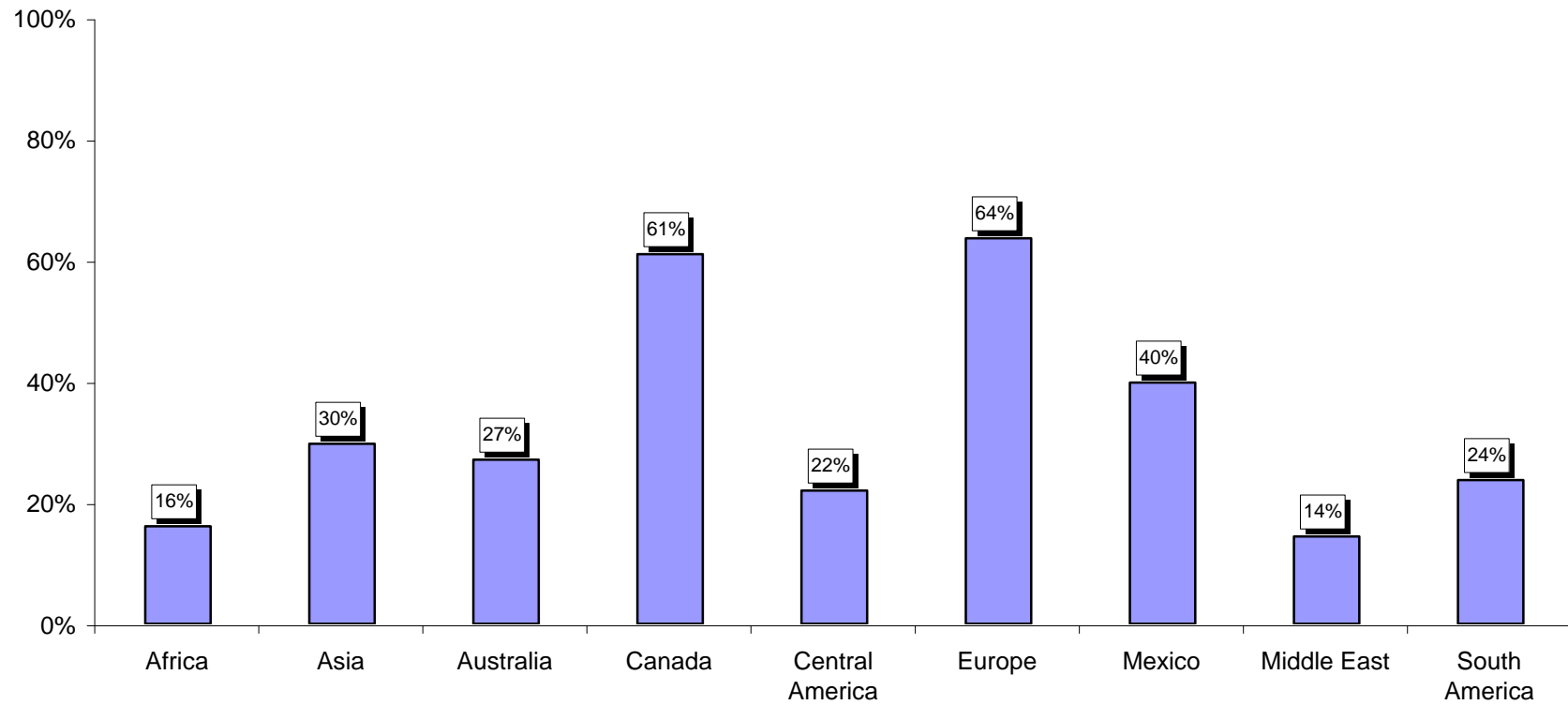


Area 1 (Berrien, Van Buren, Cass)
Area 2 (Allegan, Kalamazoo, St. Joseph)
Area 3 (Calhoun, Branch, Hillsdale, Jackson, Lenawee)
Area 4 (Kent, Ottawa, Muskegon, Ionia, Barry)
Area 5 (Genesee, Shiawassee, Macomb, Oakland, Livingston, Washtenaw, Wayne, Monroe)
Area 6 (Huron, Tuscola, Lapeer, Sanilac, St. Clair)
Area 7 (Clare, Osceola, Mecosta, Montcalm, Isabella, Gratiot, Clinton, Ingham, Eaton)

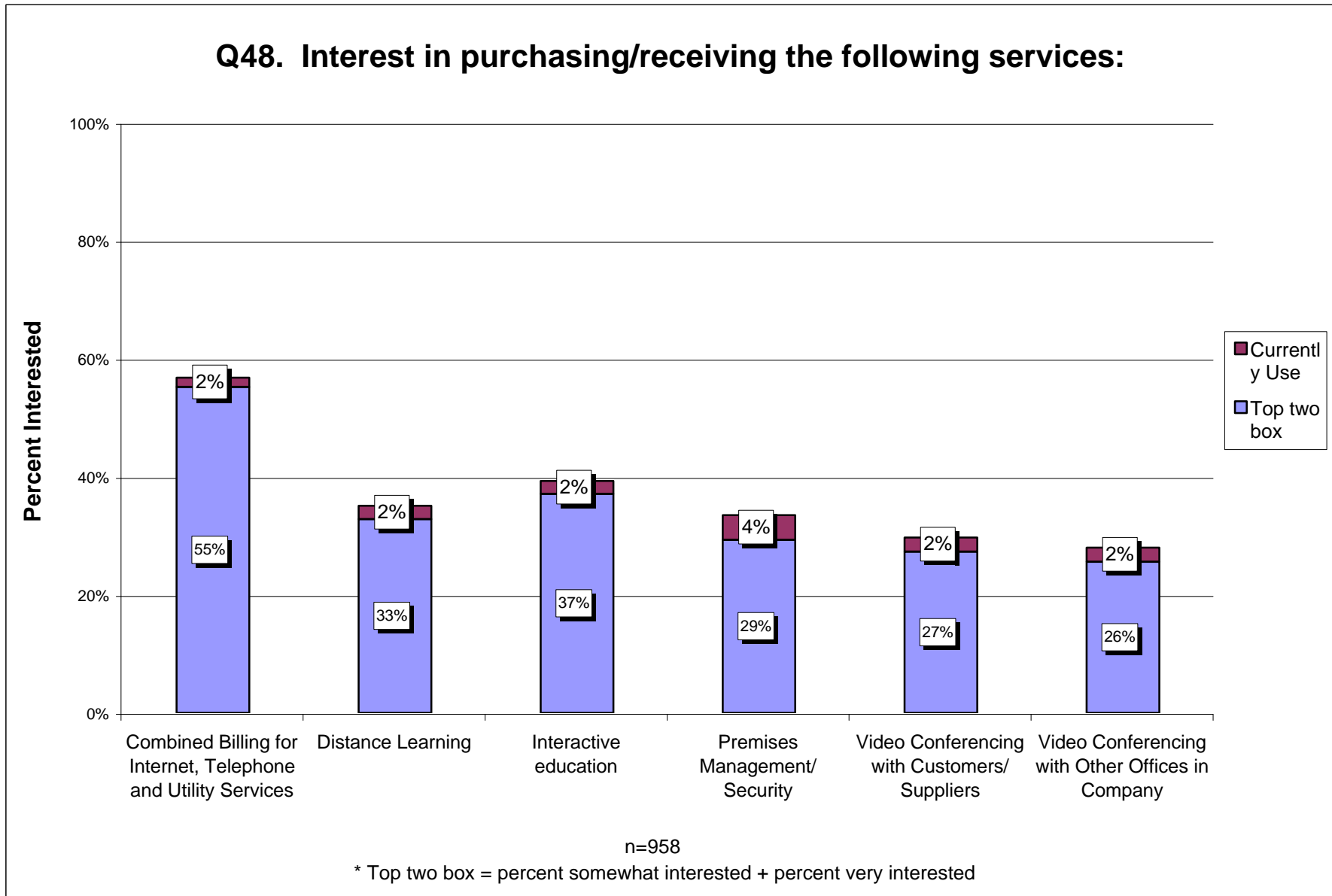
Area 8 (Bay, Gladwin, Midland, Arenac, Saginaw)
Area 9 (Grand Traverse, Leelanau, Manistee, Benzie, Mason, Oceana, Wexford, Lake, Newaygo)
Area 10 (Char., Emm., Cheb., Prs. Is., Mont., Ots., Ant., Kalk., Craw., Osc., Alp., Alc., Oge., Ros.)
Area 11 (Upper Peninsula of Michigan)
Area 12 (Gary/Chicago Area)
Area 13 (N. Indiana and N. Ohio Area)

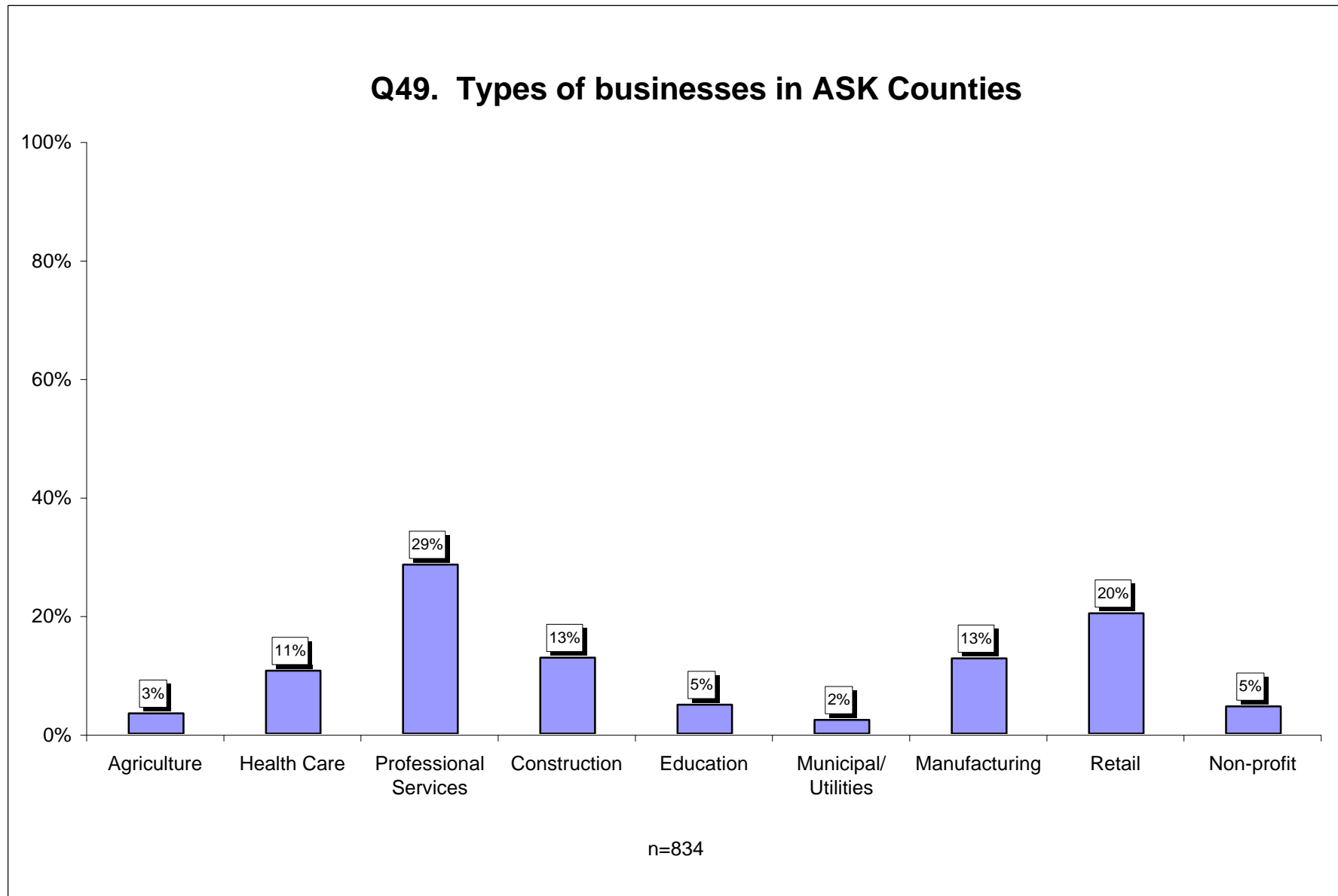


Q35c. Indicate the International Regions with which you are interested in a fiber optic interconnection:

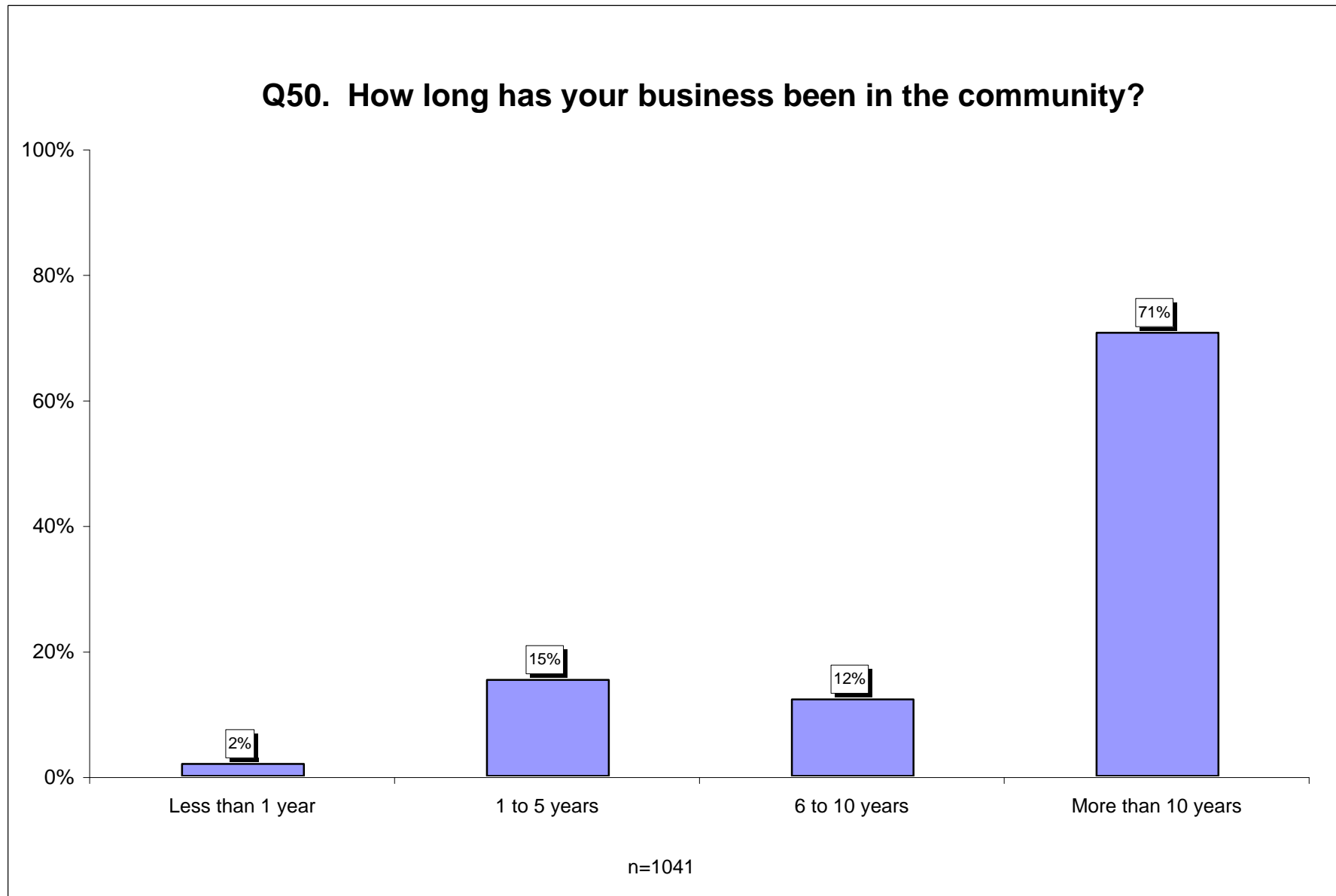


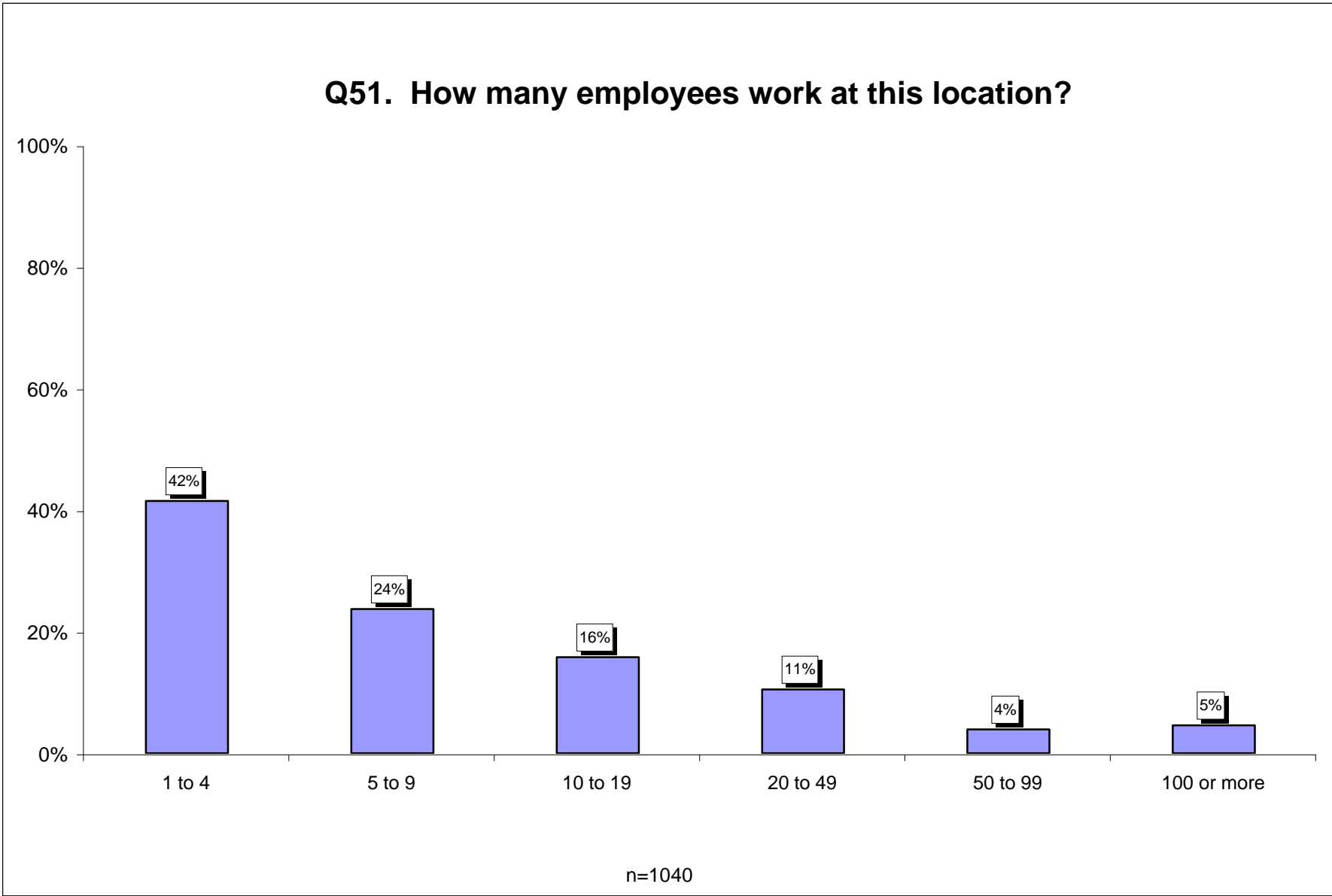
n=118



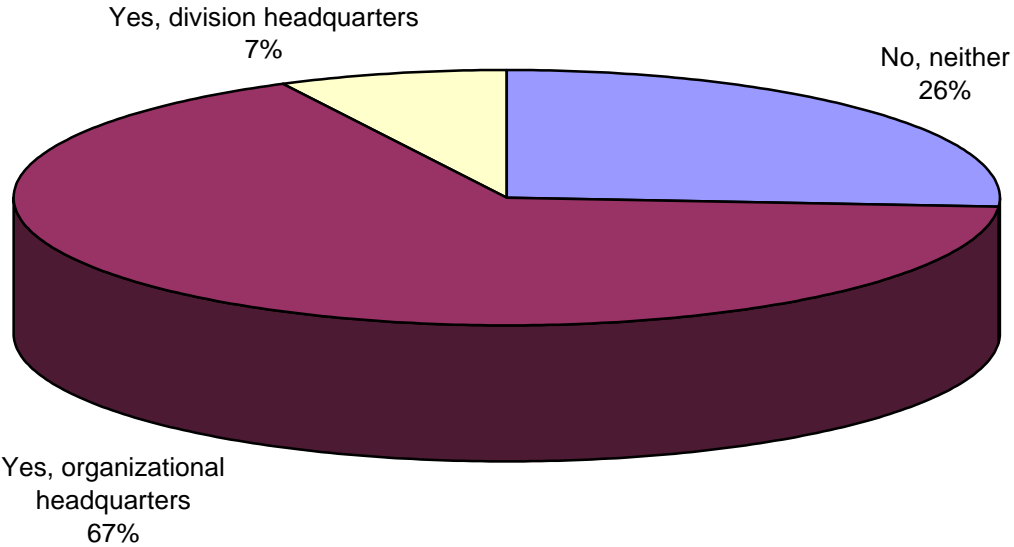


Business Type Breakdown	
Agriculture	Agriculture, forestry, fishing, hunting or mining
Health Care	Health care and social services
Professional Services	Arts, entertainment, recreation, accommodations and food service Finance, insurance, real estate, rental or leasing Information Professional, scientific, management, administrative and waste management Telemarketing Tourism Transportation and warehousing Wholesale trade
Construction	Construction
Education	Education
Municipal/Utilities	Public administration Utilities
Manufacturing	Manufacturing
Retail	Retail trade
Non-profit	Religious institution



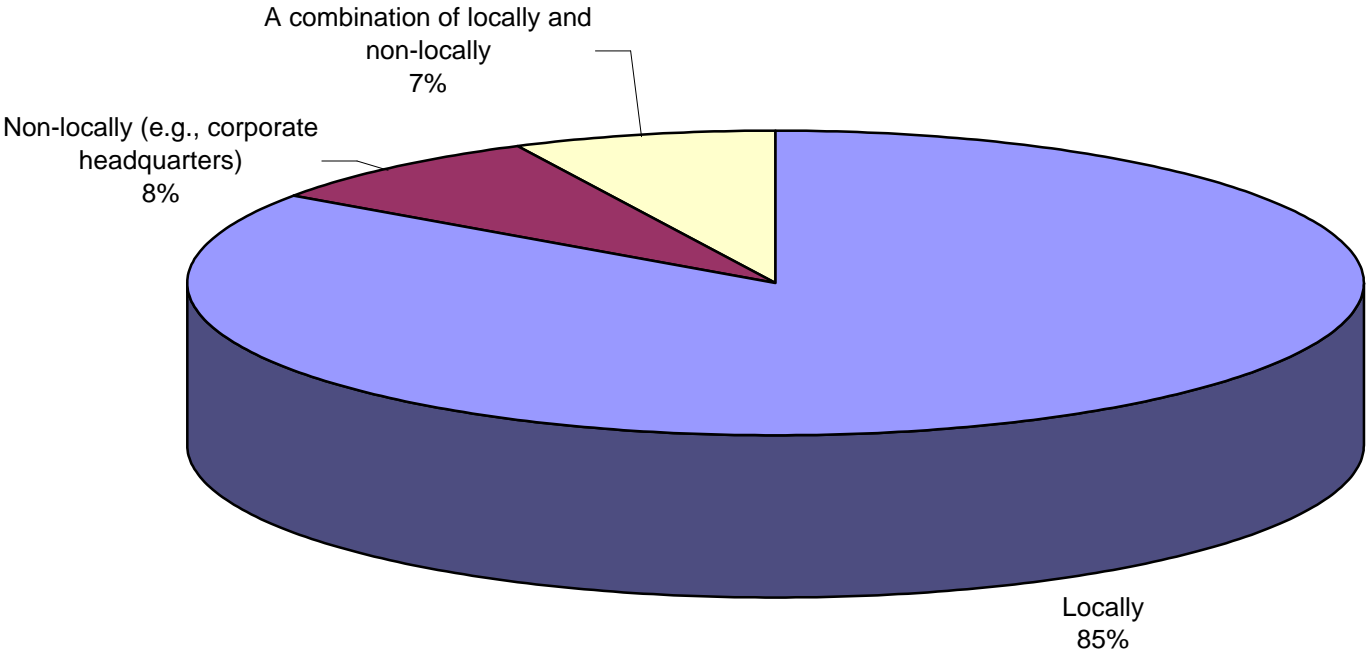


Q52. Is this the organization's headquarters or division headquarters?



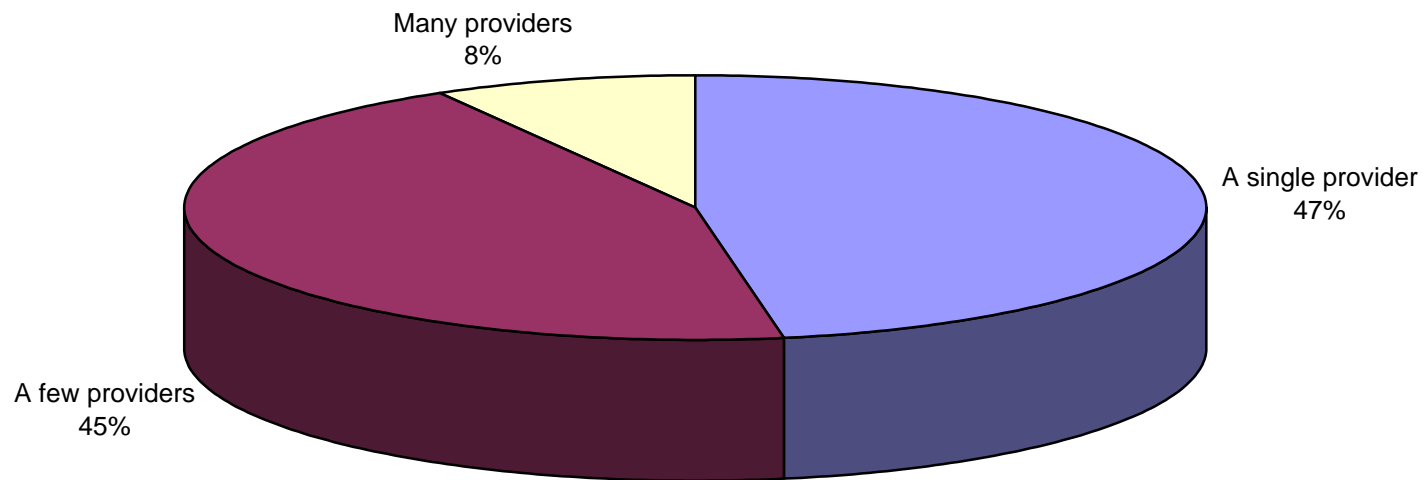
n=998

Q53. Where are telecommunication decisions made in this organization?



n=1034

Q54. Which market structure will best supply your Internet and other communication services?



n=982

