

EXHIBIT VII

**Carrier & Provider Report
for
Allegan, St. Joseph, and Kalamazoo Counties**

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EXHIBIT VII – Carrier & Provider Report

Carrier and Provider Report Summary

During the provider survey process, approximately 67 communications companies were identified as potential broadband providers offering services in the counties. This list was generated using information from the State of Michigan, Allegan, St. Joseph, and Kalamazoo Counties contact referrals, Yellow Pages, Internet searches and competitor referrals. From this list we were able to identify vendors which are currently providing broadband services in Allegan, St. Joseph, and Kalamazoo Counties. Of the identified vendors 13 agreed to provide information and documentation for the Link Michigan survey. Generally, vendors would not discuss their plans for expansion. Vendors frequently indicated to us that releasing such information would put them at a competitive disadvantage and therefore did not provide information regarding any plans for expansion.

Providers of broadband services in Allegan, St. Joseph, and Kalamazoo Counties use one of four infrastructure schemes to provide service within the county. There are wireline, wireless, satellite, and cable modem. Each of the first three categories, wireline, wireless, and satellite, can be further subdivided into those vendors which offer a more expanded and complete menu of services and those who offered limited technological choices or prefer to serve a particular niche market. A further selection of the broadband vendors might be made based upon the amount of bandwidth which they make available to their customers. Of the wireline providers in the three counties we would classify only one as full service provider. That provider is Verizon North. Norlight Telecommunications and U.S. Signal limited their offering to high capacity services. Both wireless providers in the county offered only a fixed wireless service. A fixed wireless service uses one master transmit site sending data to a fixed receiving antenna. This is in contrast to mobile wireless services where the receiving antenna can be in motion. To differentiate their services wireless providers may offer choices in the amount of bandwidth they make available to their customers. Of the wireless providers 12k offered the most complete bandwidth choices. AnywhereUR offered a single bandwidth choice. As with the wireless providers satellite vendors can also be differentiated by the amount of bandwidth they offer to their customers. AnywhereUR, Tachyon, SkyFrames Inc., and Directway all offer a data rate which exceed 1 million bit/per/sec. (1MB) Starband, and Infosat offer a data rate whose top bandwidth is 500,000 bits/per/sec. (500KB) The cable modem providers Comcast and Charter Communication all offered similar amounts of bandwidth to their customers. Comcast offered cable modem service to both a residential and businesses. Charter serves the residential market. (Charter does offer business services, but declined to provide information.)

In assessing the offering of the four categories of infrastructure providers, it becomes evident the both businesses and resident in Allegan, St. Joseph, and Kalamazoo Counties have technological choices. Not every location will have availability of every service which may be present in the county, but this much is certain that broadband services is generally available throughout the counties. The range of services present in the counties include HDSL, ADSL, Fractional T-1, T-3, Frame Relay, Sonet, SDSL, Fixed Wireless, Satellite, and Cable Modem. These technologies provide Allegan, St. Joseph, and Kalamazoo Counties businesses and residents with a range of choices consistent with the current state of the art in the communications industry.

Allegan, St. Joseph, Kalamazoo Counties Vendors, Services and Billing Rates

1. Allegan County Vendors

1.1. Wireline Service Providers

Barry County Telephone Company
 Robert Fisher
 616-623-2311
 123 West Orchard Street
 Delton MI, 49046-9569

<u>Area(s) Served:</u> Pine Lake (Main presence in Calhoun County)				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	ADSL	128/128	\$59	\$59
	ADSL	256/256	\$69	\$69
	ADSL	256/512	\$79	\$79
	ADSL	256/1024	\$89	\$89
	ADSL	256/1536	\$99	\$99

SBC (Ameritech)
 Pamela Molina
 925-468-5394
 5850 West Las Positas Boulevard
 Pleasanton CA 94588

<u>Area(s) Served:</u> Dorr Hopkins Martin Moline Otsego Plainwell Wayland				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	ADSL	768/128	\$39.95	
	ADSL	1.5/256	\$59.95	
	SDSL	384/384	\$119.95	
	SDSL	1.5/4Mb	\$159/95	

Verizon North Inc.
 Paul Fugile
 231-727-1677
 860 Terrace Street
 Muskegon MI 49440

<u>Area(s) Served:</u> Chester Twp Allegan Fennville Ganges Hamilton Saugatuck South Haven Glenn Pullman				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	T-1	1.544Mb		Not Priced
	T-3	45Mb		Not Priced
No xDSL Services verified in Allegan County				

1.2. Wireless Service Providers

AnywhereUR
 Matt Farner
 269-945-8700
 3125 Bross Road
 Hastings, MI 49058

<u>Area(s) Served:</u>				
Otsego Plainwell				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Fixed Wireless	1Mb	\$199	\$199
	Installation		\$\$225	\$225

Datawise Wireless
 Peggy Townsend
 269-673-5748
 237 Hubbard Street
 Allegan, MI 49010

<u>Area(s) Served:</u>				
Allegan Douglas Fennville Hamilton Saugatuck Dorr				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Fixed Wireless	256K	\$32	\$35
	Fixed Wireless	512K	\$45	\$95
	Fixed Wireless	768K	\$50	\$150
	Install		\$500	Quoted

StoneBridge Wireless Inc.
 Stephen Gowdy
 952-808-8510
 6461 Paris Ave. SE
 Grand Rapids, MI 49548

<u>Area(s) Served:</u> Dorr				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Fixed Wireless	400K	\$49	\$129
	Fixed Wireless	640K	\$59	\$149
	Fixed Wireless	1.0M	\$199	\$299
	Install	1.544M	\$699	\$699

1.3. Satellite Service Providers

AnywhereUR
 Matt Farner
 269-945-8700
 3125 Bross Road
 Hastings, MI 49058

<u>Area(s) Served:</u> Allegan County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
		400	\$59	
		1Mb	\$125	
	Installation		\$250	\$250

Starband
 Sheila Blackwell
 703-245-6410
 1760 Old Meadow Road
 McLean, VA 22102

<u>Area(s) Served:</u> Allegan County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Standard	150/500	\$49.95	\$119.00
	Required Equipment		\$699.99	\$499.99

Tachyon
 Andrew Wheeler
 973-994-4696
 5808 Pacific Center Boulevard
 San Diego, CA 92121

<u>Area(s) Served:</u> Allegan County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
		128/65		
		256/64		
		384/128		
		512/128		
		768/128		
		1.544/512	\$500 to \$1000	\$500 to \$1000
	<i>Required Equipment</i>		<i>Not Available</i>	<i>Not Available</i>

Direcway
 866-825-4950
 11717 Exploration Lane
 Germantown, 20876

<u>Area(s) Served:</u> Allegan County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Residential		\$99	
	Business	400		\$199
	Business Plus	750		\$479
	Business Premium	1Mb		\$879
	Required Equipment		\$579	\$8,999

Infosat Telecommunications USA
 David Orton
 604-523-4116
 PO Box 2268
 Blaine, WA 98231

<u>Area(s) Served:</u> Allegan County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Standard Package</i>	<i>128/500</i>	<i>\$149</i>	<i>\$149</i>
	<i>Required Equipment</i>		<i>\$1595</i>	

SkyFrames, Inc.
 555 Anton Boulevard
 Costa Mesa, CA 92626

<u>Area(s) Served:</u> Allegan County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
		<i>64/1Mb</i>		<i>\$425</i>
		<i>128/1Mb</i>		<i>775</i>
		<i>256/2Mb</i>		<i>\$1,475</i>
		<i>384/2Mb</i>		<i>\$1,975</i>
	<i>Required Equipment</i>			<i>\$7,999</i>

1.4. Cable Modem Service Providers

Comcast
 Francis McNamara
 517-316-3081
 1401 East Miller Road
 Lansing, MI 48911

<u>Area(s) Served:</u> Douglas Fennville Saugatuck Casco Twp Clyde Twp Dorr Twp Ganges Twp Manlius Twp Saugatuck Twp South Haven Twp				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Cable Modem</i>	<i>256Kbps/1.5Mbps</i>	<i>\$42.95</i>	<i>\$60.95</i>

Charter Communications
 Tim Ransberger
 616-975-7482
 1035 Spaulding Avenue SE
 Grand Rapids, MI 49546

<u>Area(s) Served:</u> Allegan Allegan Twp Dorr Fillmore Fillmore Twp Gunplain Heath Hopkins Hopkins Twp Laketown Leighton Twp Manlius Martin Martin Twp Otsego Otsego Twp Overisel Plainwell Salem Sandy Pines Trowbridge Watson Wayland Wayland Twp				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Cable Modem</i>	<i>128/256</i>	<i>\$34.95</i>	
	<i>Cable Modem</i>	<i>128/768</i>	<i>\$42.95</i>	
	<i>Cable Modem</i>	<i>128/1.5 M</i>	<i>\$59.95</i>	

2. St. Joseph County Vendors

2.1. Wireline Service Provider

Verizon North Inc.
 Paul Fugile
 231-727-1677
 860 Terrace Street
 Muskegon MI 49440

<u>Area(s) Served:</u>				
Three Rivers Burr Oak Centreville Colon Constantine Mendon Sturgis White Pigeon				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Fractional T-1			Not Priced
	T-1	1.544Mb		Not Priced
	T-3	45Mb		Not Priced
No xDSL Services verified in St. Joseph County				

2.2. Wireless Service Provider

Rural Communications
 269-273-4148
 56 North Main Street
 Three Rivers, MI 49093

<u>Area(s) Served:</u>				
Three Rivers				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Fixed Wireless	128	\$60	\$150
	Fixed Wireless	256	\$120	\$250
	Fixed Wireless	384		\$400
	Fixed Wireless	512		\$450
	Fixed Wireless	Up to 2Mb		Quoted

2.3. Satellite Service Providers

AnywhereUR
 Matt Farner
 269-945-8700
 3125 Bross Road
 Hastings, MI 49058

<u>Area(s) Served:</u> St. Joseph County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
		400	\$59	
		1Mb	\$125	
	Installation		\$250	\$250

Starband
 Sheila Blackwell
 703-245-6410
 1760 Old Meadow Road
 McLean, VA 22102

<u>Area(s) Served:</u> St. Joseph County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Standard</i>	<i>150/500</i>	<i>\$49.95</i>	<i>\$119.00</i>
	<i>Required Equipment</i>		<i>\$699.99</i>	<i>\$499.99</i>

Tachyon
 Andrew Wheeler
 973-994-4696
 5808 Pacific Center Boulevard
 San Diego, CA 92121

<u>Area(s) Served:</u> St. Joseph County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
		128/65		
		256/64		
		384/128		
		512/128		
		768/128		
		1.544/512	\$500 to \$1000	\$500 to \$1000
	<i>Required Equipment</i>		<i>Not Available</i>	<i>Not Available</i>

Direcway
 866-825-4950
 11717 Exploration Lane
 Germantown, 20876

<u>Area(s) Served:</u> St. Joseph County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Residential		\$59	
	Business	400		\$199
	Business Plus	750		\$479
	Business Premium	1Mb		\$879
	Required Equipment		\$579	\$8,999

Infosat Telecommunications USA
 David Orton
 604-523-4116
 PO Box 2268
 Blaine, WA 98231

<u>Area(s) Served:</u> St. Joseph County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Standard Package</i>	<i>128/500</i>	<i>\$149</i>	<i>\$149</i>
	<i>Required Equipment</i>		<i>\$1595</i>	

SkyFrames, Inc.
 555 Anton Boulevard
 Costa Mesa, CA 92626

<u>Area(s) Served:</u> St. Joseph County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
		<i>64/1Mb</i>		<i>\$425</i>
		<i>128/1Mb</i>		<i>775</i>
		<i>256/2Mb</i>		<i>\$1,475</i>
		<i>384/2Mb</i>		<i>\$1,975</i>
	<i>Required Equipment</i>			<i>\$7,999</i>

2.4. Cable Modem Service Providers

Comcast
 Francis McNamara
 517-316-3081
 1401 East Miller Road
 Lansing, MI 48911

<u>Area(s) Served:</u> Centreville Constantine Three Rivers White Pigeon Constantine Twp Fabius Twp Lockport Twp Mendon Twp Mottville Twp Nottawa Twp Park Twp Sherman Twp White Pigeon Twp				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Cable Modem</i>	<i>256Kbps/1.5Mbps</i>	<i>\$42.95</i>	<i>\$60.95</i>

Charter Communications
 Tim Ransberger
 616-975-7482
 1035 Spaulding Avenue SE
 Grand Rapids, MI 49546

<u>Area(s) Served:</u> Burr Oak Colon Fawn River Sherman Sturgis White Pigeon				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Cable Modem</i>	<i>128/256</i>	<i>\$34.95</i>	
	<i>Cable Modem</i>	<i>128/768</i>	<i>\$42.95</i>	
	<i>Cable Modem</i>	<i>128/1.5 M</i>	<i>\$59.95</i>	

3. Kalamazoo County Vendors

3.1. Wireline Service Providers

Century Tel Midwest
 Vickie Norris
 800-201-4102
 17 South High Street
 Suite 1250
 Columbus OH 43215
www.centurytel.com

<u>Area(s) Served:</u> Kalamazoo				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	DSL		Not Offered	Not Offered

Choice One Communications
 Lisa Schnorr
 616-988-7100
 56 Grandville Ave SW
 Grand Rapids, MI 49503

<u>Area(s) Served:</u> Portage				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	DSL	128+	Not Priced	Not Priced
	SDSL	128+	Not Priced	Not Priced
	Fractional T-1	56K to 1.544 M	Not Priced	Not Priced
	T-1	1.544Mb	Not Priced	Not Priced

CTS Telecom
 Gilbert Collver
 616-746-4411
 110 North Main Street
 Climax, MI 49034

<u>Area(s) Served:</u> Climax				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	ADSL	128/128	\$59	\$59
	ADSL	256/256	\$69	\$69
	ADSL	256/512	\$79	\$79
	ADSL	256/1024	\$89	\$89
	ADSL	256/1536	\$99	\$99

Data Constructs
 Michael Nelson
 269-488-7500
 810 Kilgore Road
 Kalamazoo, MI 49008

<u>Area(s) Served:</u>				
Kalamazoo	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	T-1	1.544Mb		Quoted

JAS Networks
 Richard Gould
 616-288-5500
 64 East Michigan Avenue
 Battle Creek, MI 49017

<u>Area(s) Served:</u> Kalamazoo Oshtemo Portage Richland				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	SDSL	768	\$44.95	\$149
	SDSL	1.5M	\$79.95	\$299
	SDSL	2.4M	Not Priced	\$249.95
	T-1	1.544Mb	Quoted	Quoted

Mercury Network
 David Sovereign
 877-713-0478
 129 Ashman Street
 PO Box 117
 Midland, MI 48640-0117

<u>Area(s) Served:</u> Kalamazoo Portage Oshtemo				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>IDSL</i>	<i>144</i>		<i>\$116.95</i>
	<i>IDSL</i>	<i>288</i>		<i>\$207.95</i>
	<i>SDSL</i>	<i>192</i>		<i>\$55.95</i>
	<i>SDSL</i>	<i>384</i>		<i>\$69.95</i>
	<i>SDSL</i>	<i>768</i>		<i>\$85.95</i>
	<i>SDSL</i>	<i>1.5M</i>		<i>\$121.95</i>
	<i>SDSL</i>	<i>2.3M</i>		<i>\$187.95</i>
	<i>SDSL</i>	<i>3.0 M</i>		<i>\$240.95</i>
	<i>SDSL</i>	<i>4.6 M</i>		<i>\$370.95</i>
	<i>Frac-T1</i>	<i>384</i>		<i>\$278.95</i>
	<i>Frac-T1</i>	<i>768</i>		<i>\$342.95</i>
	<i>Frac-T1</i>	<i>1.1 M</i>		<i>\$400.95</i>
	<i>T-1</i>	<i>1.5M</i>		<i>\$458.95</i>

Norlight Telecommunications
 Lionel Loza
 616-956-4612
 4595 Broadmoor Avenue SE
 Grand Rapids, MI 49512-5449

<u>Area(s) Served:</u> Kalamazoo				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Direct Connect and Fiber</i>		<i>Not Priced</i>	<i>Quoted</i>

SBC (Ameritech)
 Pamela Molina
 925-468-5394
 5850 West Las Positas Boulevard
 Pleasanton CA 94588

<u>Area(s) Served:</u> Fulton Galesburg Kalamazoo Oshtemo Portage Richland Scotts Vicksburg				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	ADSL	768/128	\$39.95	
	ADSL	1.5/256	\$59.95	
	SDSL	384/384	\$119.95	
	SDSL	1.5/4Mb	\$159.95	
	Fractional T-1			No Pricing Offered
	T-1	1.544Mb		No Pricing Offered
	T-3	45Mb		No Pricing Offered
	Frame Relay			No Pricing Offered
	Sonet			No Pricing Offered

US Signal
 Barbara Boshoven
 616-988-7336
 20 N Monroe Ave NW
 Grand Rapids, MI 49503

<u>Area(s) Served:</u> Kalamazoo Portage				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Direct Connect and Fiber</i>		<i>Not Priced</i>	<i>Quoted</i>

Verizon North Inc.
 Paul Fugile
 231-727-1677
 860 Terrace Street
 Muskegon MI 49440

<u>Area(s) Served:</u> Schoolcraft				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	T-1	1.544Mb		Not Priced
	T-3	45Mb		Not Priced
No xDSL Services offered in Kalamazoo County				

3.2. Wireless Service Providers

AnywhereUR
 Matt Farner
 269-945-8700
 3125 Bross Road
 Hastings, MI 49058

<u>Area(s) Served:</u> Kalamazoo Portage				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Fixed Wireless	1Mb	\$199	\$199
	Installation		\$\$225	\$225

I2K
 Craig LaPlante
 616-532-8425
 2439 Byron Center Avenue
 Wyoming, MI 49509

<u>Area(s) Served:</u> Kalamazoo				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Fixed Wireless	128	\$60	\$150
	Fixed Wireless	256	\$120	\$250
	Fixed Wireless	384		\$400
	Fixed Wireless	512		\$450
	Fixed Wireless	Up to 2Mb		Quoted

Data Constructs
 Michael Nelson
 269-488-7500
 810 Kilgore Road
 Kalamazoo, MI 49008

<u>Area(s) Served:</u>				
Vicksburg Schoolcraft	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Fixed Wireless	128k	\$39.95	
	Fixed Wireless	256k		\$140
	Fixed Wireless	512k	\$59.95	\$240
	Fixed Wireless	1Mb	\$109.95	\$385
	Fixed Wireless	2Mb	Quoted	Quoted
	Equipment		\$199	\$469
	Installation		\$99.95	\$525

Rural Communications
 Ray Bonkowski
 269-273-4148
 56 North Main Street
 Three Rivers, MI 49093

<u>Area(s) Served:</u> Kalamazoo Portage				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Fixed Wireless	128	\$60	\$150
	Fixed Wireless	256	\$120	\$250
	Fixed Wireless	384		\$400
	Fixed Wireless	512		\$450
	Fixed Wireless	Up to 2Mb		Quoted

3.3. Satellite Service Providers

AnywhereUR
 Matt Farner
 269-945-8700
 3125 Bross Road
 Hastings, MI 49058

<u>Area(s) Served:</u> Kalamazoo County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
		400	\$59	
		1Mb	\$125	
	Installation		\$250	\$250

Starband
 Sheila Blackwell
 703-245-6410
 1760 Old Meadow Road
 McLean, VA 22102

<u>Area(s) Served:</u> Kalamazoo County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Standard</i>	<i>150/500</i>	<i>\$49.95</i>	<i>\$119.00</i>
	<i>Required Equipment</i>		<i>\$699.99</i>	<i>\$499.99</i>

Tachyon
 Andrew Wheeler
 973-994-4696
 5808 Pacific Center Boulevard
 San Diego, CA 92121

<u>Area(s) Served:</u> Kalamazoo County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
		128/65		
		256/64		
		384/128		
		512/128		
		768/128		
		1.544/512	\$500 to \$1000	\$500 to \$1000
	<i>Required Equipment</i>		<i>Not Available</i>	<i>Not Available</i>

Direcway
 866-825-4950
 11717 Exploration Lane
 Germantown, 20876

<u>Area(s) Served:</u> Kalamazoo County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate:</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	Residential		\$59	
	Business	400		\$199
	Business Plus	750		\$479
	Business Premium	1Mb		\$879
	Required Equipment		\$579	\$8,999

Infosat Telecommunications USA
 David Orton
 604-523-4116
 PO Box 2268
 Blaine, WA 98231

<u>Area(s) Served:</u> Kalamazoo County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Standard Package</i>	<i>128/500</i>	<i>\$149</i>	<i>\$149</i>
	<i>Required Equipment</i>		<i>\$1595</i>	

SkyFrames, Inc.
 555 Anton Boulevard
 Costa Mesa, CA 92626

<u>Area(s) Served:</u> Kalamazoo County State of Michigan				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
		<i>64/1Mb</i>		<i>\$425</i>
		<i>128/1Mb</i>		<i>775</i>
		<i>256/2Mb</i>		<i>\$1,475</i>
		<i>384/2Mb</i>		<i>\$1,975</i>
	<i>Required Equipment</i>			<i>\$7,999</i>

3.4. Cable Modem Service Providers

Comcast
 Francis McNamara
 517-316-3081
 1401 East Miller Road
 Lansing, MI 48911

<u>Area(s) Served:</u> Augusta Galesburg Portage Richland Schoolcraft Vicksburg Brady Twp Charleston Twp Comstock Twp Oshtemo Twp Pavilion Twp Prairie Ronde Twp Richland Twp Ross Twp Schoolcraft Twp Texas Twp				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Cable Modem</i>	<i>256Kbps/1.5Mbps</i>	<i>\$42.95</i>	<i>\$60.95</i>

Charter Communications
 Tim Ransberger
 616-975-7482
 1035 Spaulding Avenue SE
 Grand Rapids, MI 49546

<u>Area(s) Served:</u> Alamo Cooper Oshtemo Oshtemo Twp Kalamazoo Portage				
	<i>Services Offered:</i>	<i>Data Rate</i>	<i>Pricing: Residential</i>	<i>Pricing: Business</i>
	<i>Cable Modem</i>	<i>128/256</i>	<i>\$34.95</i>	
	<i>Cable Modem</i>	<i>128/768</i>	<i>\$42.95</i>	
	<i>Cable Modem</i>	<i>128/1.5 M</i>	<i>\$59.95</i>	